



The Economic and Social Contributions of the

Animal Health Industry

in the United States

Direct Impact

	\$11.4 B	U.S. Production (incl. Exports)
	\$9.9 B	U.S. Sales
	\$2.5 B	Exports
	21,257	Jobs
	\$1.2 B	Wages

Social Benefits



Products ensure food safety and increase availability



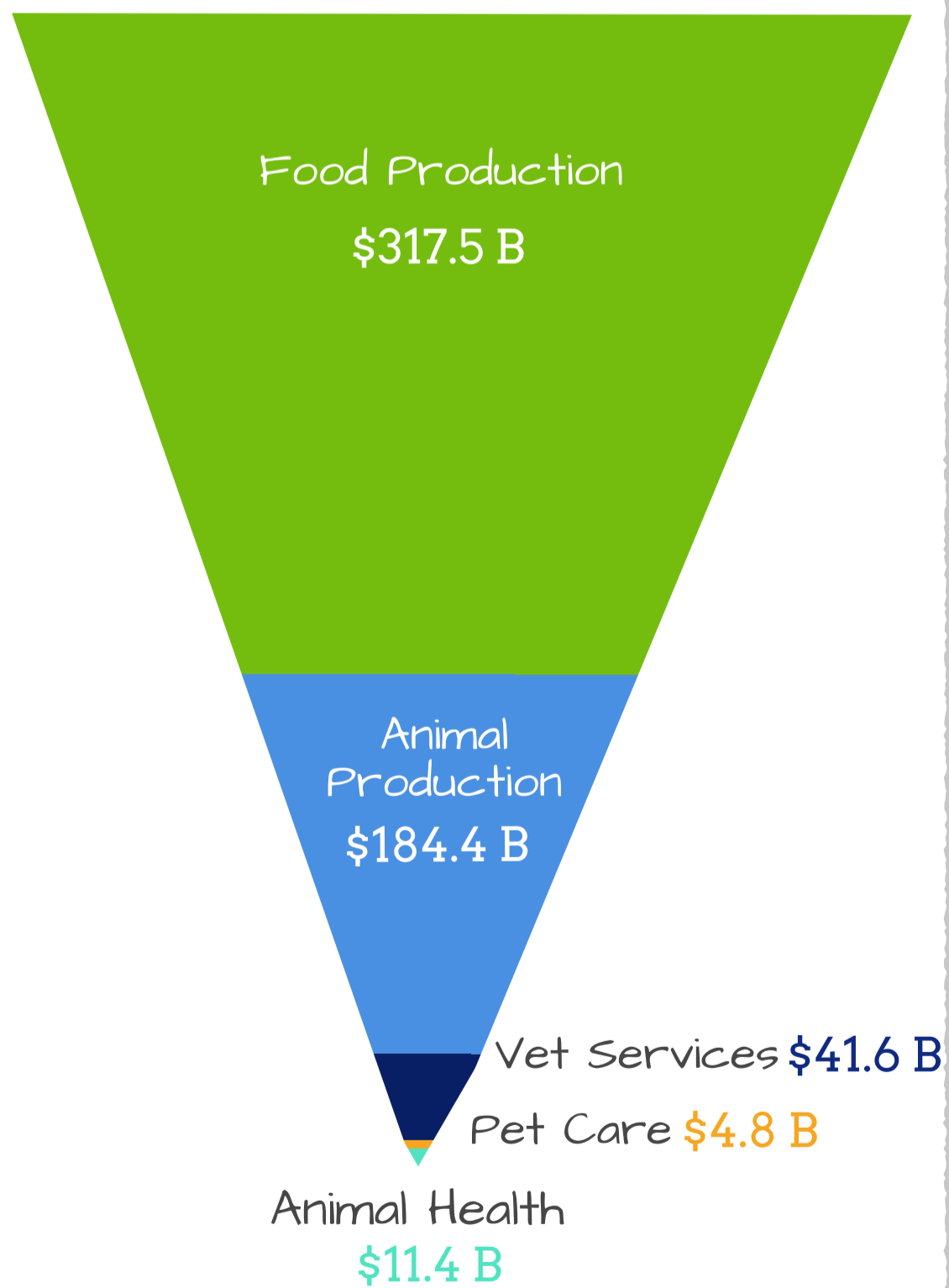
Pets improve mental, emotional, and physical health in people



Discoveries help advance human health research

Total Economic Impact

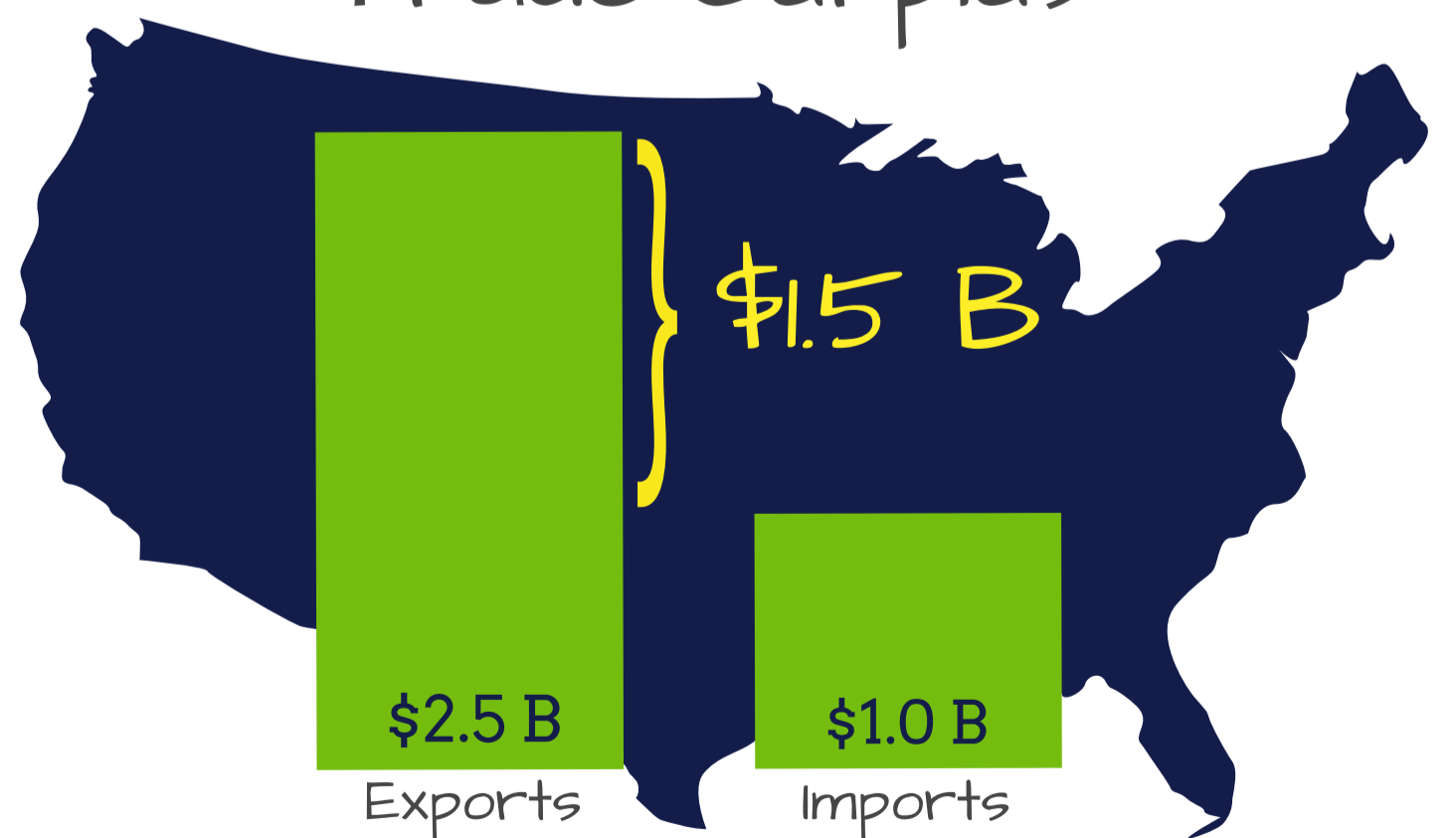
\$560 B



The industry protects the health of

9.3 B food-producing animals
+
393 M companion animals
in the U.S.

Trade Surplus



Source: ndp | analytics. 2018. The Economic and Social Contributions of the Animal Health Industry.




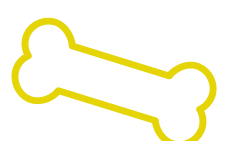
The Animal Health Industry's Footprint in United States




The animal health industry protects the health of billions of food-producing and companion animals.



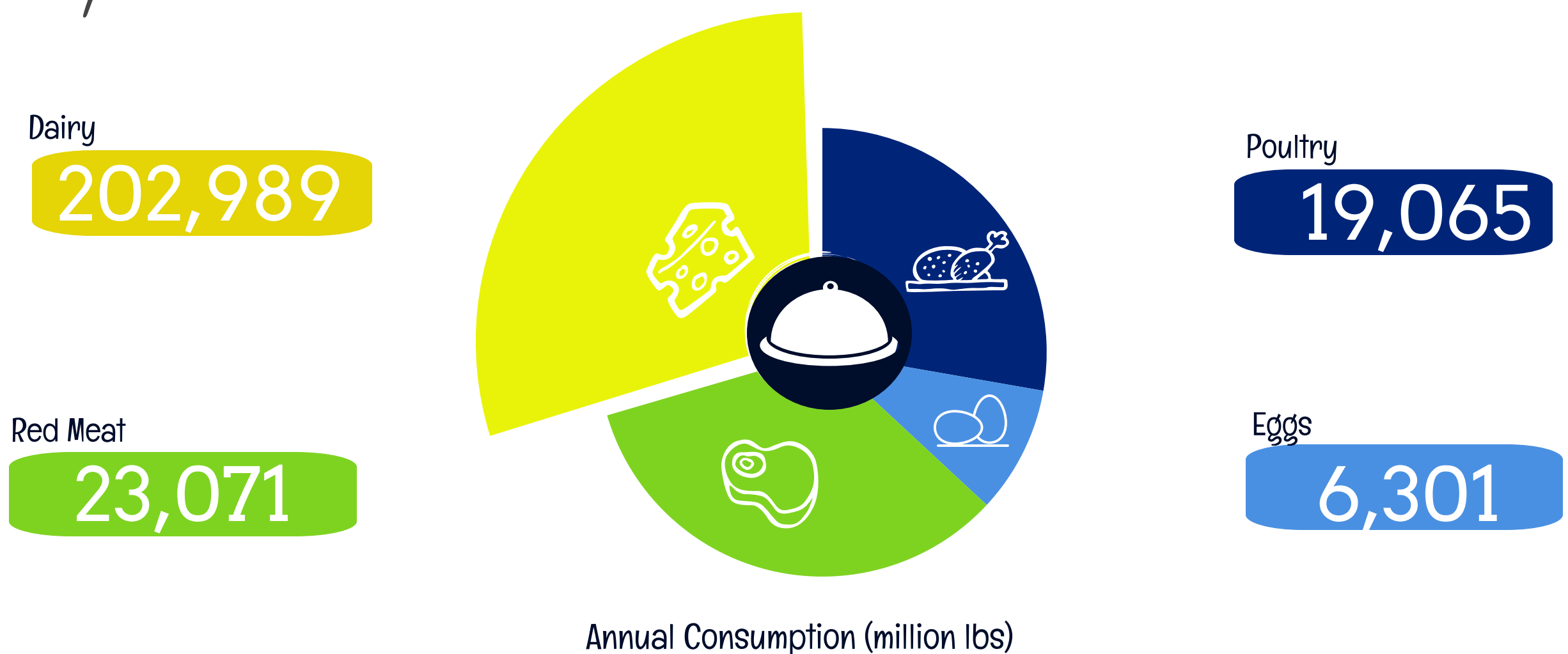
The economic impact in the state is significant.

	 Veterinary Services	 Animal Production	 Food Production	 Pet Care	Total*
Revenue	\$41.6 B	\$184.4 B	\$317.5 B	\$4.8 B	\$548.3 B
Jobs	359,103	258,875	634,408	105,262	1.4 M
Wages	\$13.4 B	\$9.4 B	\$27.0 B	\$2.2 B	\$52.0 B

* Totals may not add due to rounding



US consumers rely on dairy and meat products as part of a healthy diet.





The Animal Health Industry's Footprint in Alabama



The animal health industry protects the health of over 1 billion food-producing and 3 million companion animals in the state.



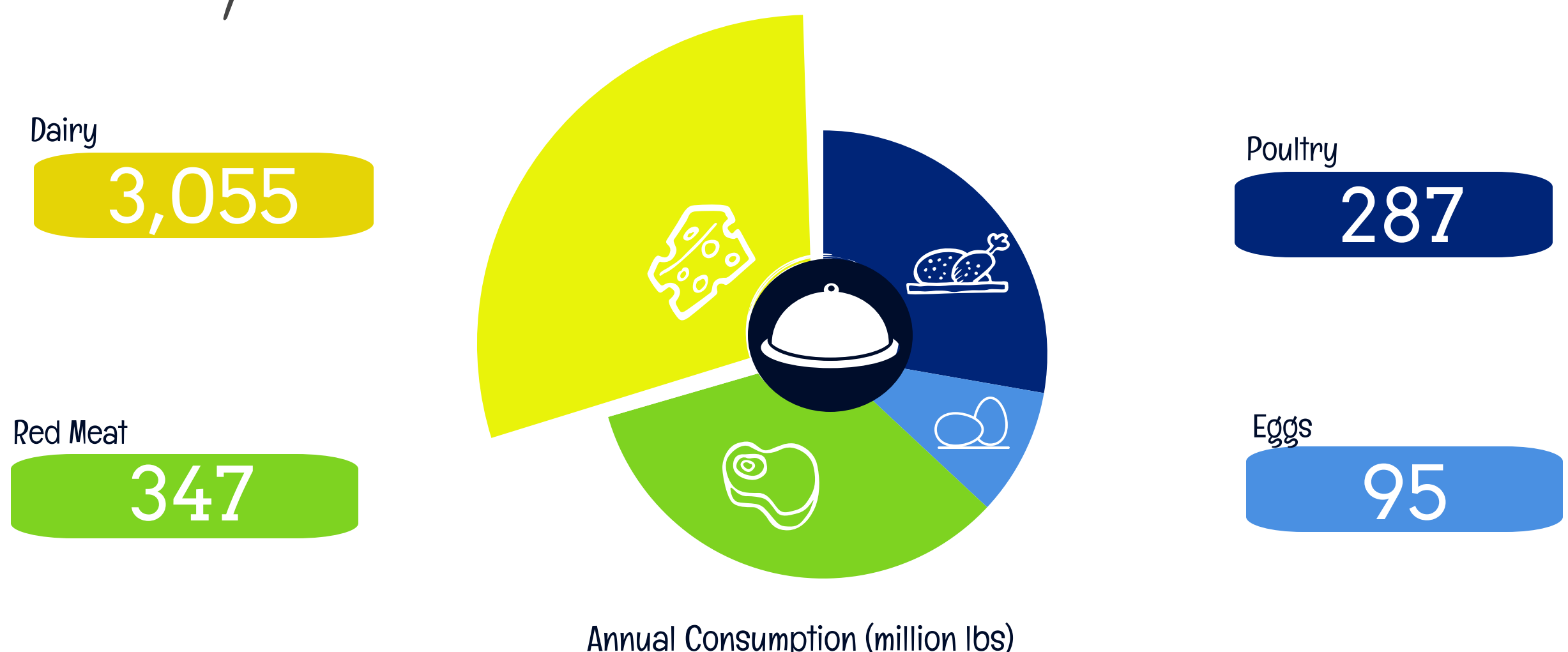
The economic impact in the state is significant.

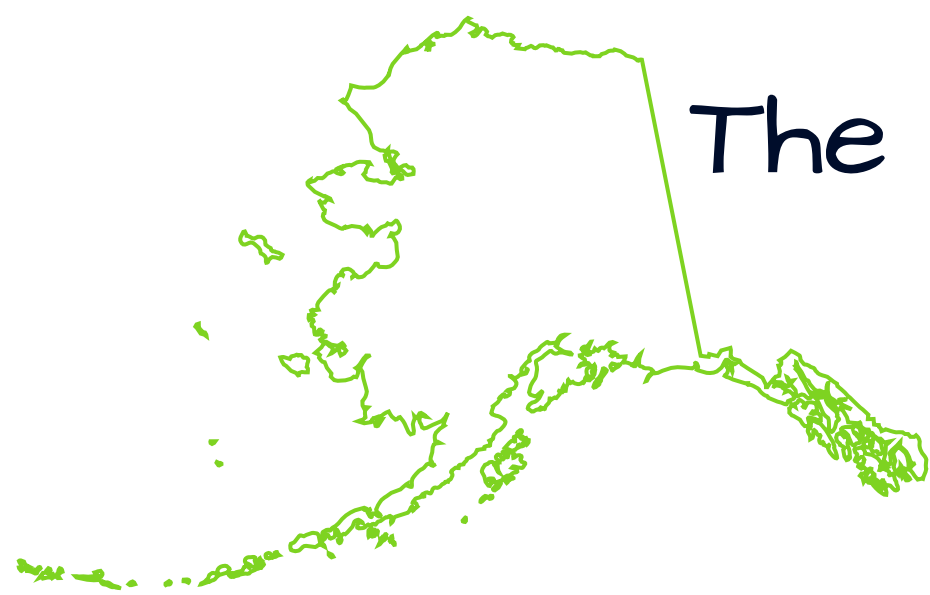
	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$632 M	\$1.4 B	\$10.2 B	\$40 M	\$12.3 B
Jobs	5,462	1,986	23,482	873	31,803
Wages	\$160 M	\$84 M	\$722 M	\$17 M	\$1.0 B

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

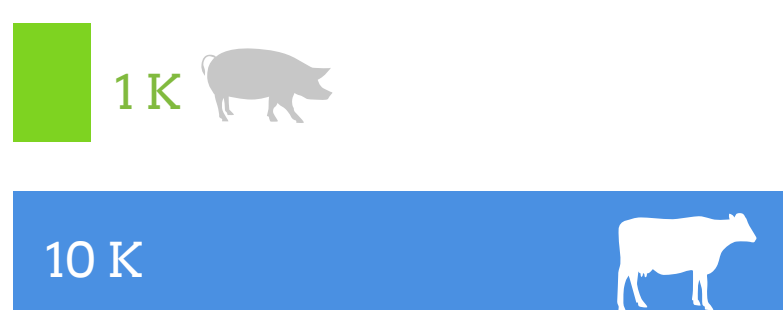
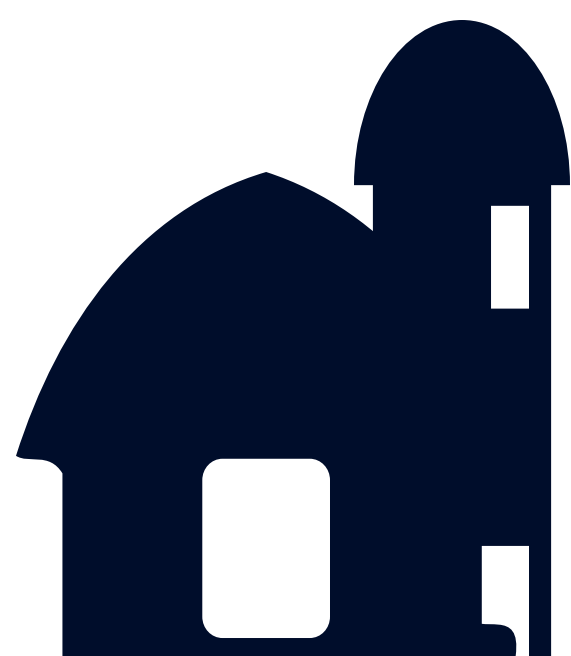




The Animal Health Industry's Footprint in Alaska



The animal health industry protects the health of over 11 thousand food-producing and 383 thousand companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$91 M	\$233 M	\$33 M	\$12 M	\$369 M
Jobs	782	327	79	274	1,462
Wages	\$30 M	\$13 M	\$3 M	\$6 M	\$51 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

Dairy

466

Red Meat

53



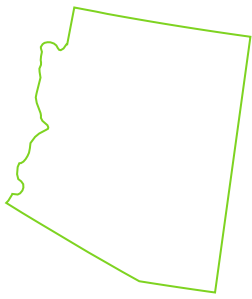
Poultry

44

Eggs

14

Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Arizona



The animal health industry protects the health of over 1 million food-producing and nearly 4 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$833 M	\$3.2 B	\$3.0 B	\$88 M	\$7.0 B
Jobs	7,195	4,425	4,623	1,947	18,190
Wages	\$277 M	\$147 M	\$248 M	\$45 M	\$718 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Arkansas



The animal health industry protects the health of nearly 1 billion food-producing and 2 million companion animals in the state.



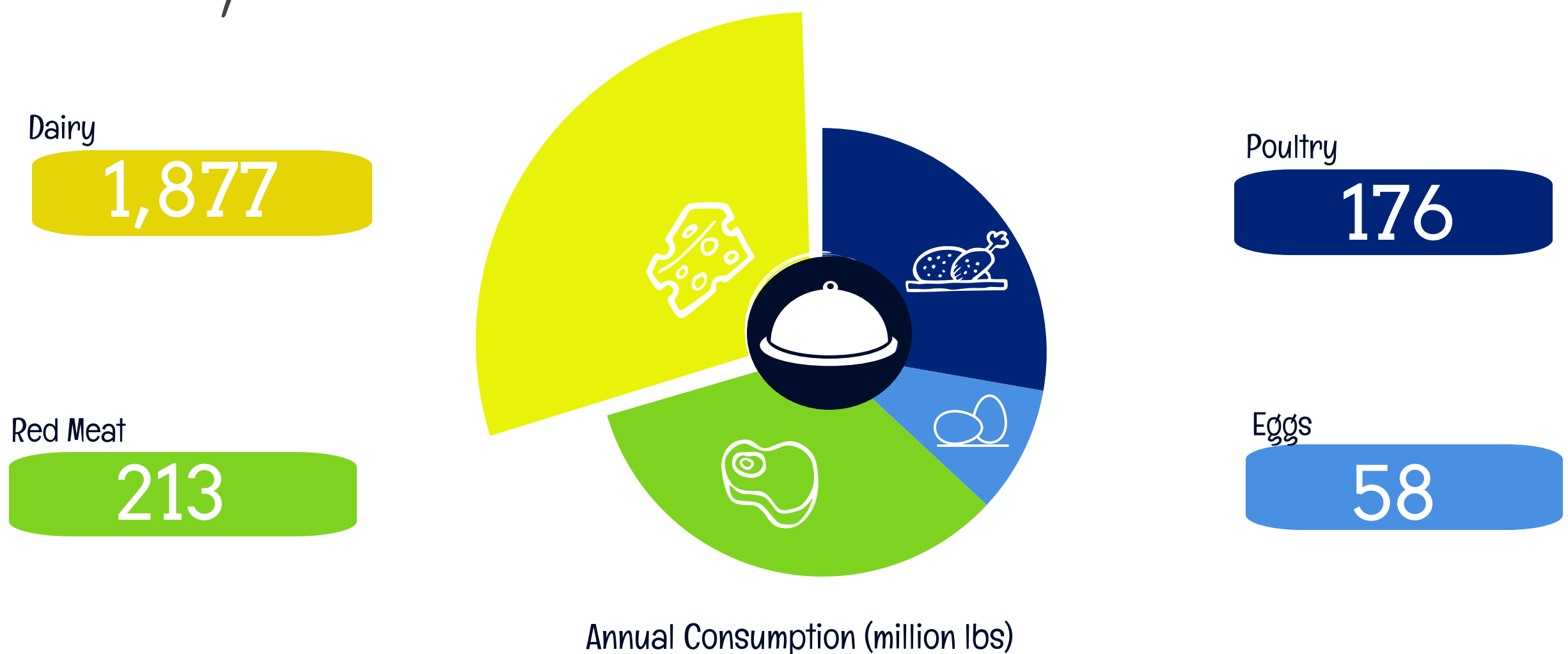
The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$309 M	\$2.3 B	\$13.2 B	\$26 M	\$15.8 B
Jobs	2,666	3,178	30,890	572	37,306
Wages	\$82 M	\$148 M	\$964 M	\$11 M	\$1.2 B

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

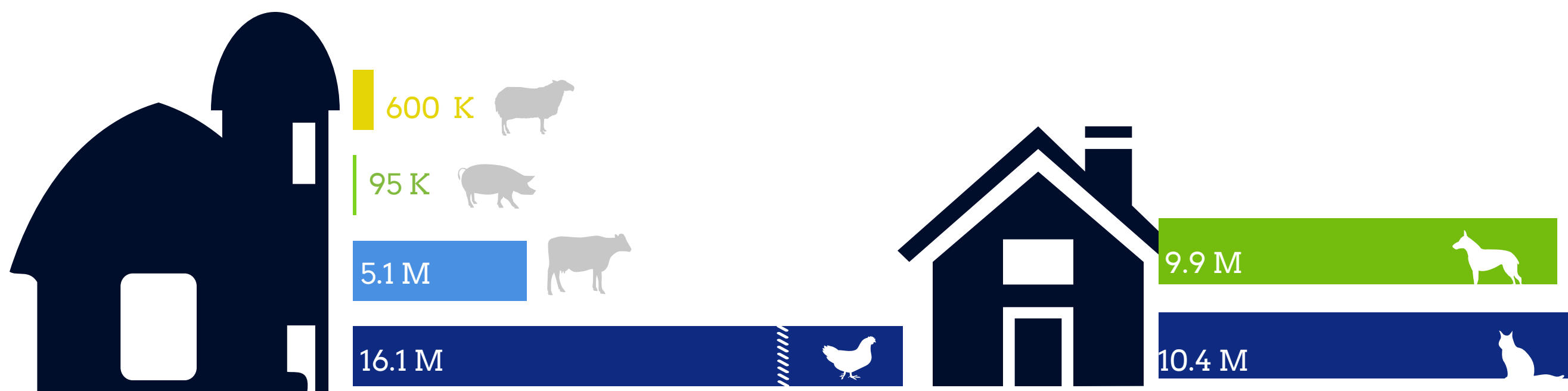




The Animal Health Industry's Footprint in California



The animal health industry protects the health of nearly 22 million food-producing and over 20 million companion animals in the state.



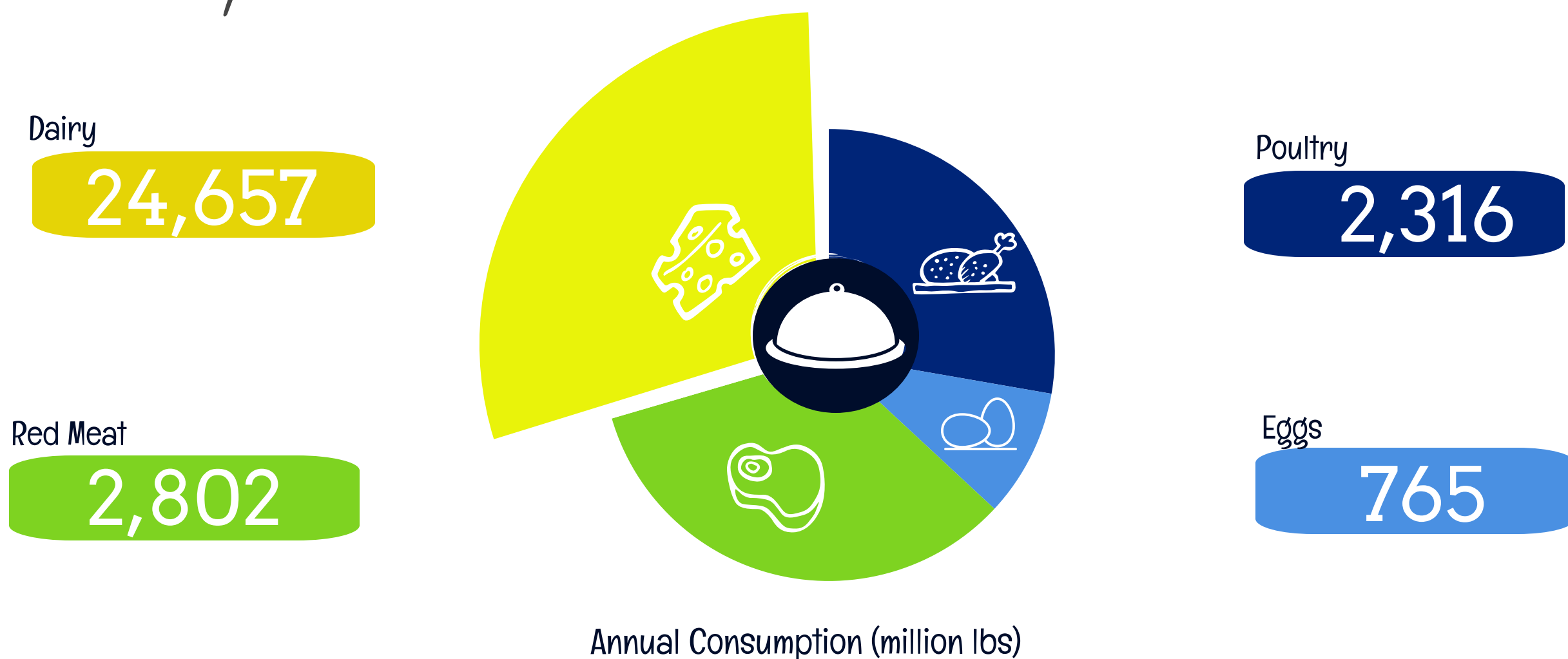
The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$4.4 B	\$20.3 B	\$23.2 B	\$522 M	\$48.4 B
Jobs	37,891	28,476	39,727	11,517	117,611
Wages	\$1.6 B	\$1.1 B	\$2.1 B	\$296 M	\$5.1 B

* Totals may not add due to rounding



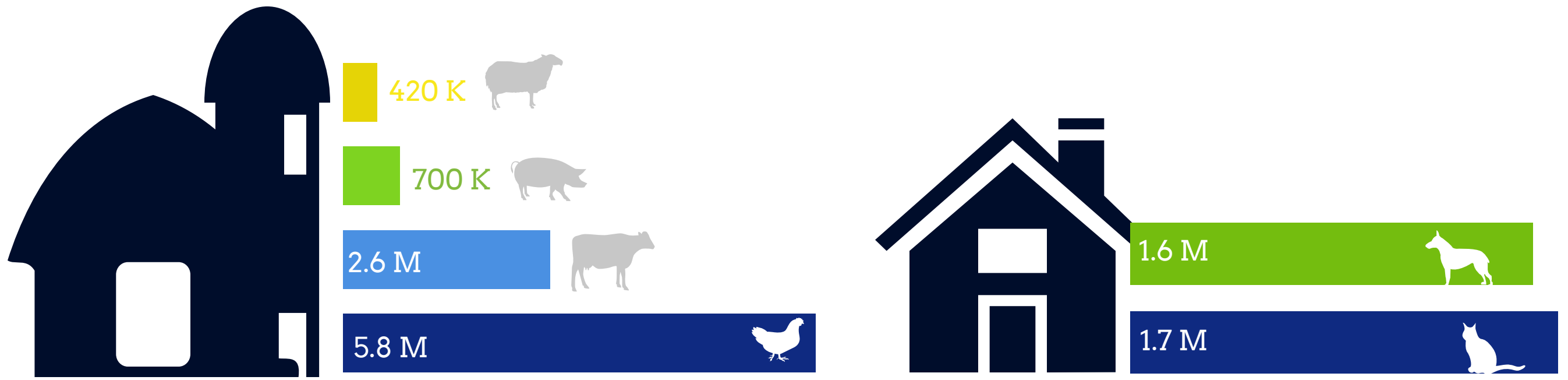
Consumers in the state rely on dairy and meat products as part of a healthy diet.



The Animal Health Industry's Footprint in Colorado



The animal health industry protects the health of over 9 million food-producing and 3 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$1.0 B	\$4.6 B	\$4.9 B	\$160 M	\$10.7 B
Jobs	8,630	6,505	9,717	3,538	28,390
Wages	\$328 M	\$243 M	\$469 M	\$78 M	\$1.1 B

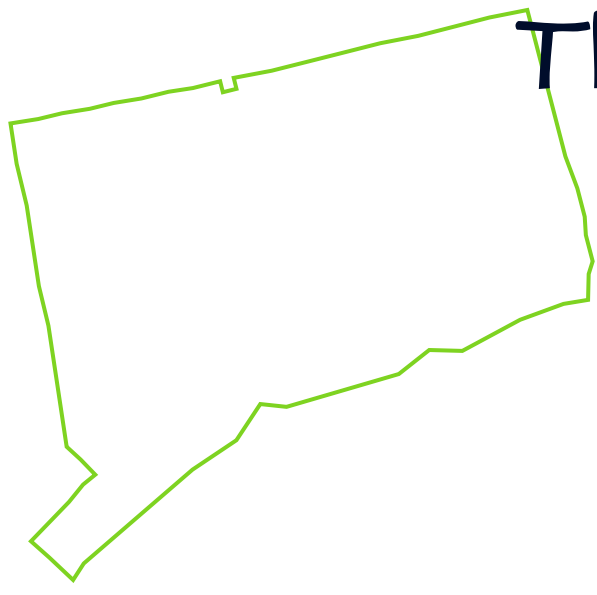
* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



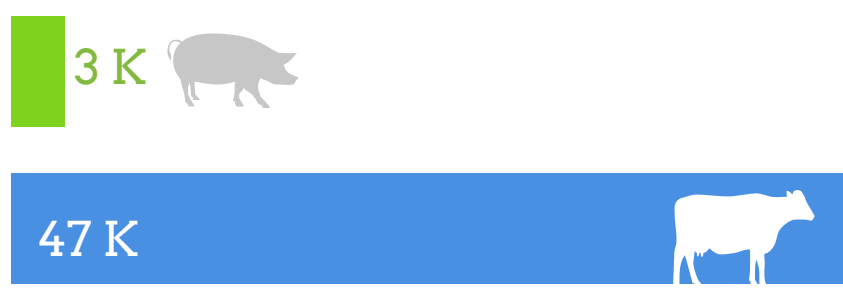
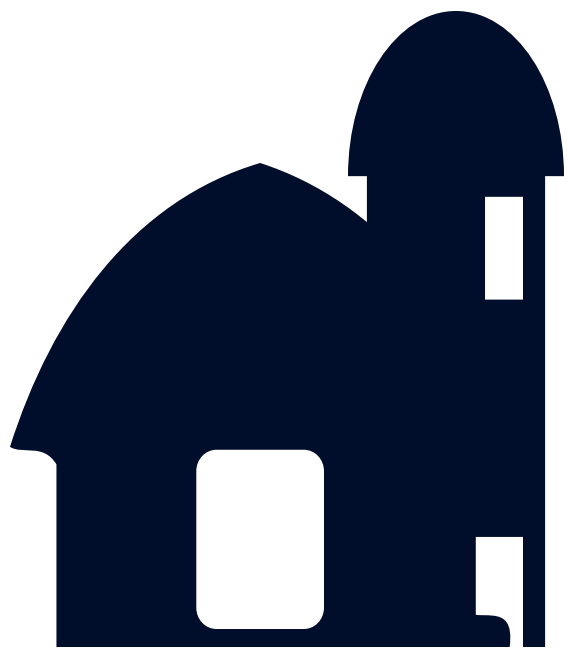
Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Connecticut



The animal health industry protects the health of over 49 thousand food-producing and 2 million companion animals in the state.



The economic impact in the state is significant.

	 Veterinary Services	 Animal Production	 Food Production	 Pet Care	Total*
Revenue	\$519 M	\$787 M	\$914 M	\$72 M	\$2.3 B
Jobs	4,483	1,105	1,315	1,595	8,498
Wages	\$193 M	\$45 M	\$65 M	\$35 M	\$337 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

Dairy

2,247

Red Meat

255



Poultry

211

Eggs

70

Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Delaware



The animal health industry protects the health of over 244 million food-producing and 583 thousand companion animals in the state.



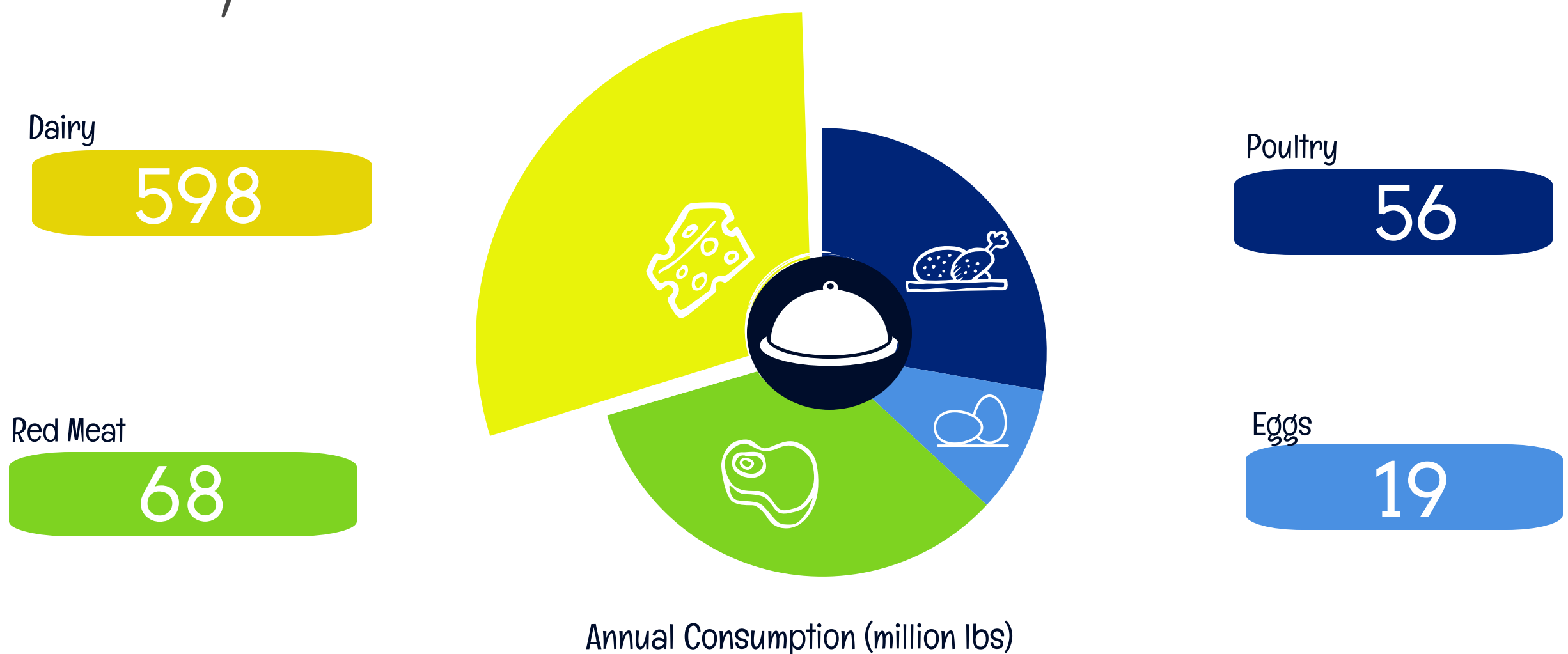
The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$127 M	\$157 M	\$3.4 B	\$14 M	\$3.7 B
Jobs	1,100	220	8,140	313	9,773
Wages	\$46 M	\$9 M	\$293 M	\$5 M	\$353 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.





The Animal Health Industry's Footprint in Florida



The animal health industry protects the health of over 78 million food-producing and 12 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$2.9 B	\$4.4 B	\$3.1 B	\$256 M	\$10.6 B
Jobs	24,829	6,132	5,352	5,857	42,170
Wages	\$921 M	\$220 M	\$204 M	\$138 M	\$1.5 B

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Georgia



The animal health industry protects the health of over 1 billion food-producing and nearly 6 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$1.3 B	\$3.1 B	\$16.3 B	\$123 M	\$20.8 B
Jobs	11,497	4,354	37,487	2,708	56,046
Wages	\$382 M	\$169 M	\$1.3 B	\$53 M	\$1.9 B

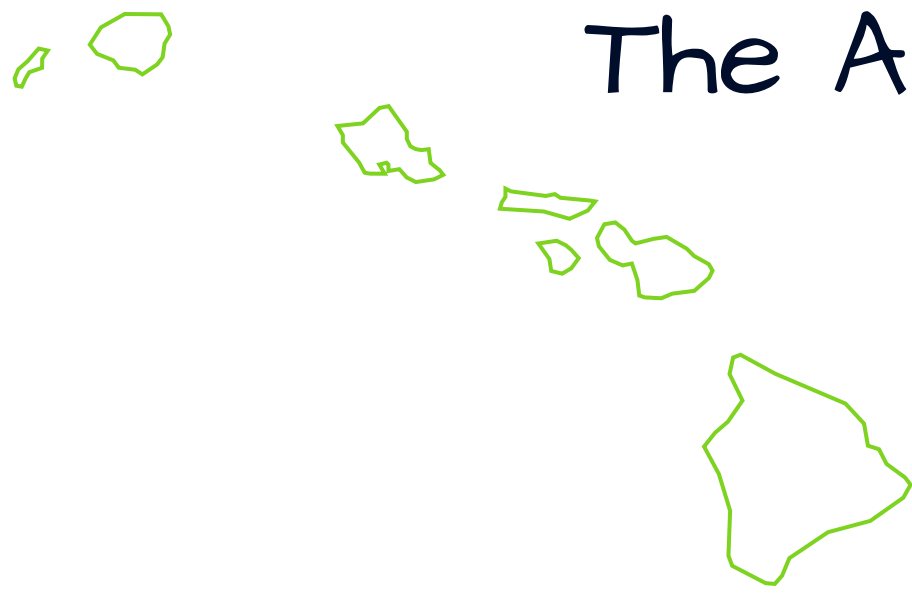
* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



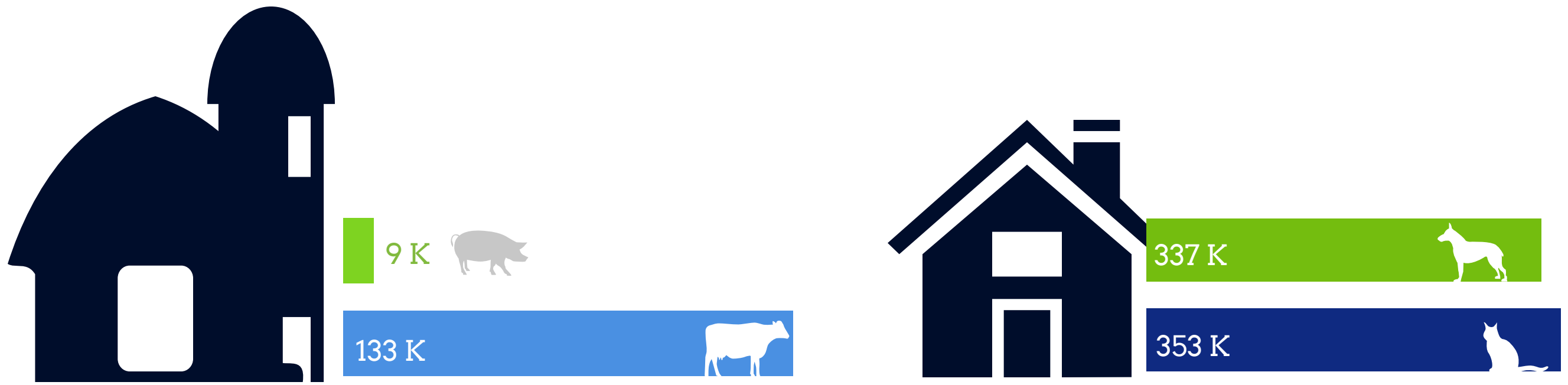
Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Hawaii



The animal health industry protects the health of 142 thousand food-producing and 690 thousand companion animals in the state.



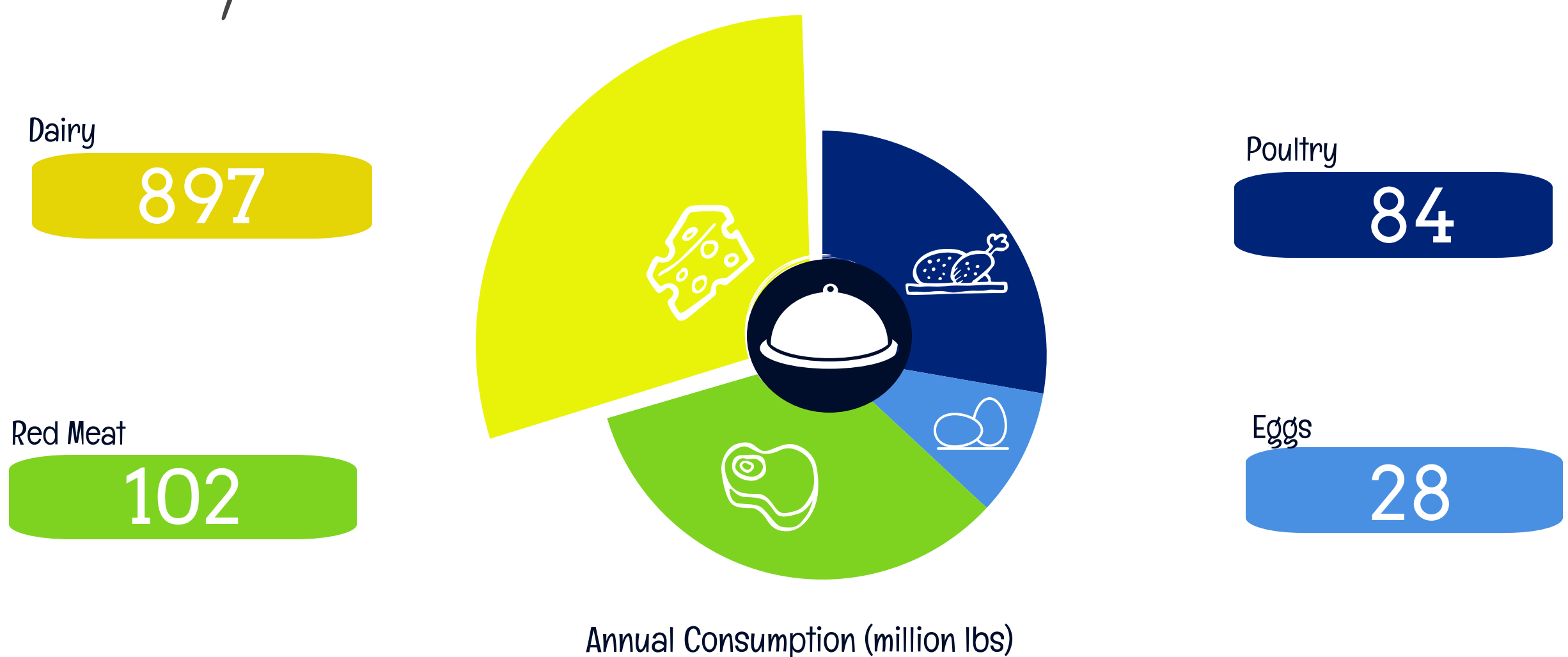
The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$129 M	\$608 M	\$505 M	\$11 M	\$1.3 B
Jobs	1,113	854	852	240	3,059
Wages	\$45 M	\$40 M	\$36 M	\$4 M	\$125 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

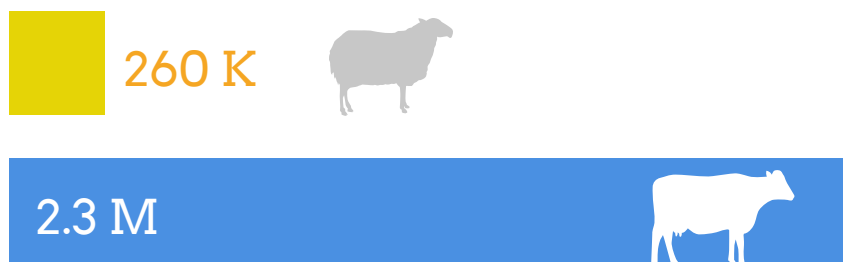
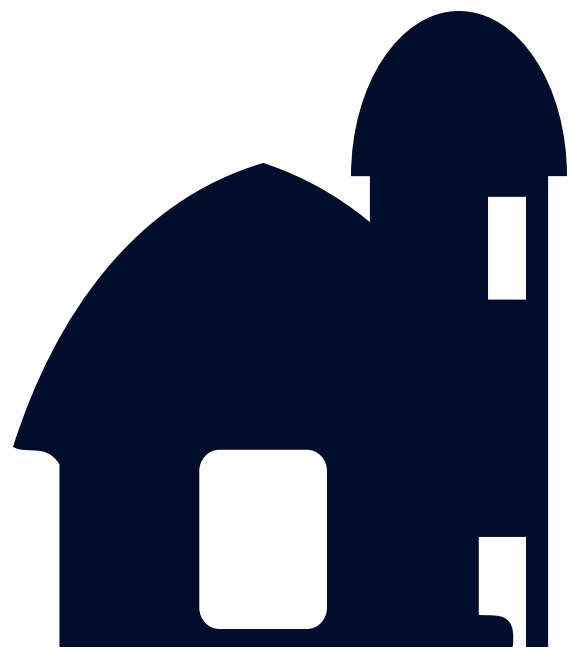




The Animal Health Industry's Footprint in Idaho



The animal health industry protects the health of over 2 million food-producing and nearly 1 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$241 M	\$7.4 B	\$3.7 B	\$28 M	\$11.4 B
Jobs	2,085	10,376	5,648	628	18,737
Wages	\$60 M	\$347 M	\$238 M	\$10 M	\$665 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

Dairy

1,057

Red Meat

120



Poultry

99

Eggs

33

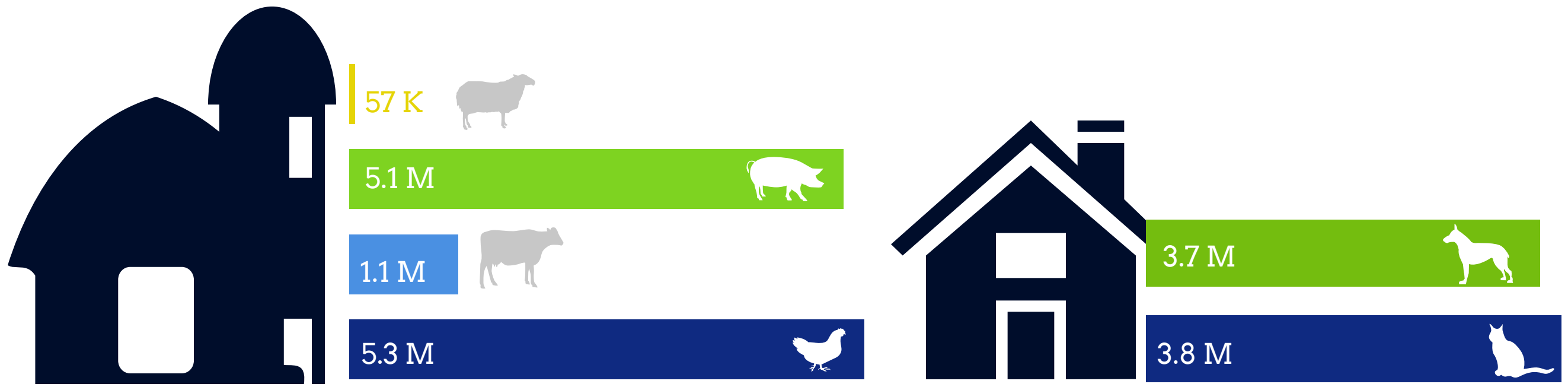
Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Illinois



The animal health industry protects the health of nearly 12 million food-producing and over 7 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$1.5 B	\$3.5 B	\$11.7 B	\$209 M	\$17.0 B
Jobs	13,212	4,960	23,008	4,610	45,790
Wages	\$495 M	\$181 M	\$1.2 B	\$90 M	\$1.9 B

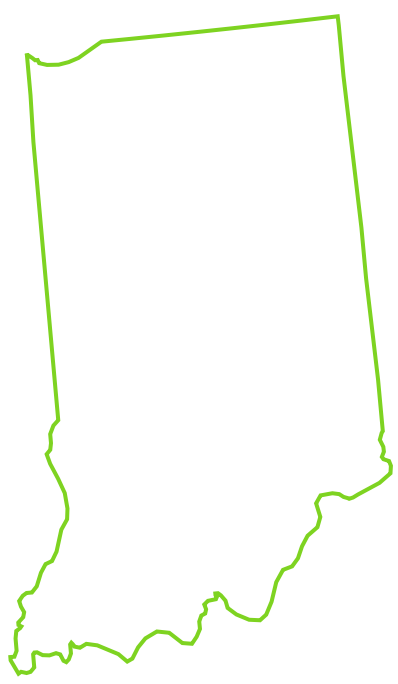
* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



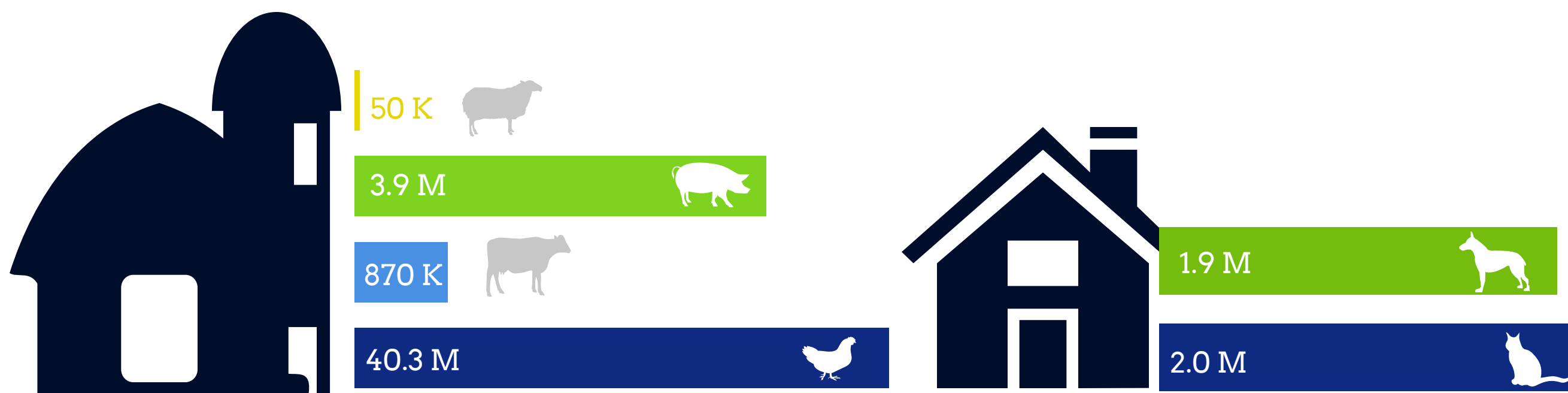
Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Indiana



The animal health industry protects the health of over 45 million food-producing and nearly 4 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$868 M	\$4.9 B	\$7.5 B	\$99 M	\$13.3 B
Jobs	7,499	6,843	14,384	2,193	30,919
Wages	\$249 M	\$249 M	\$649 M	\$40 M	\$1.2 B

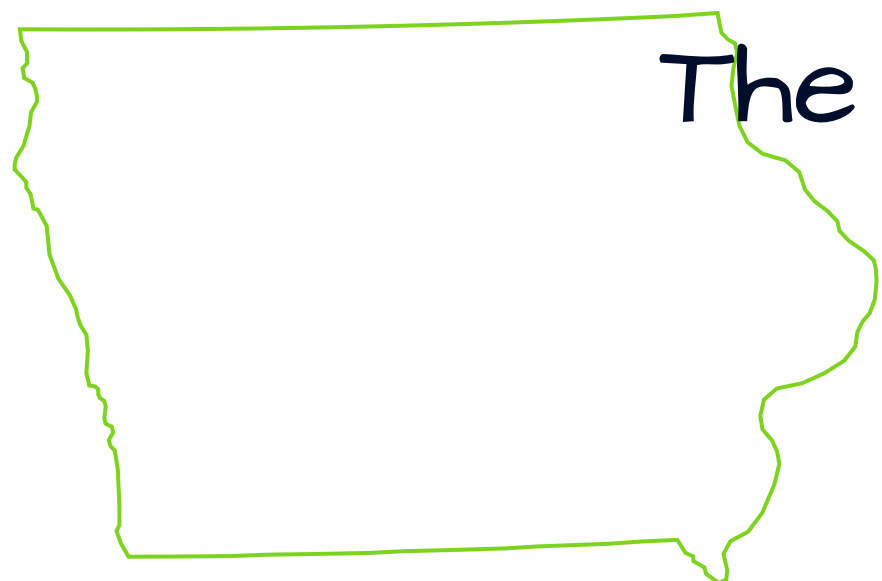
* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



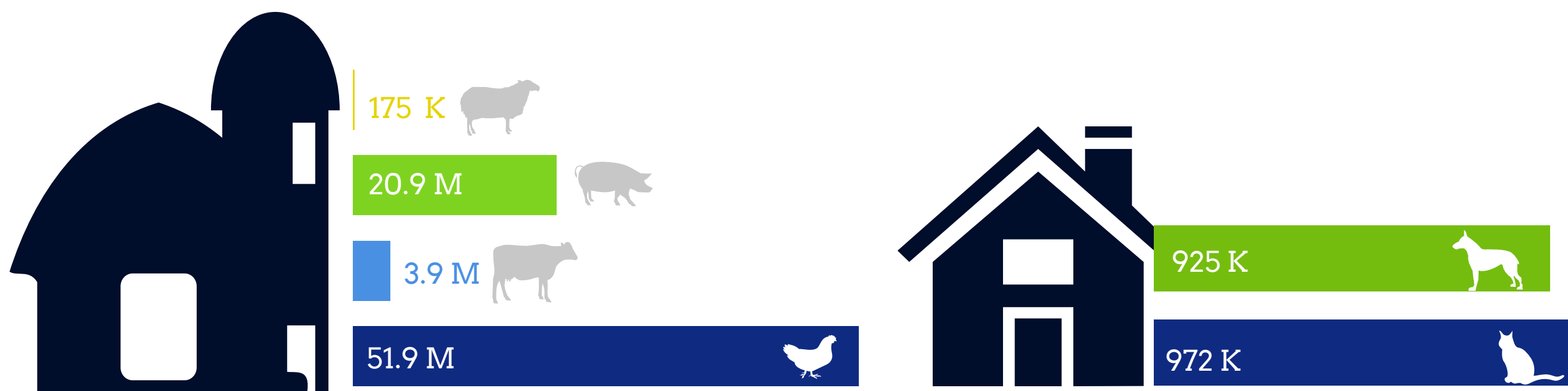
Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Iowa



The animal health industry protects the health of nearly 77 million food-producing and 2 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$416 M	\$8.0 B	\$14.7 B	\$41 M	\$23.2 B
Jobs	3,979	11,256	31,913	916	48,064
Wages	\$133 M	\$427 M	\$1.5 B	\$14 M	\$2.1 B

* Totals may not add due to rounding



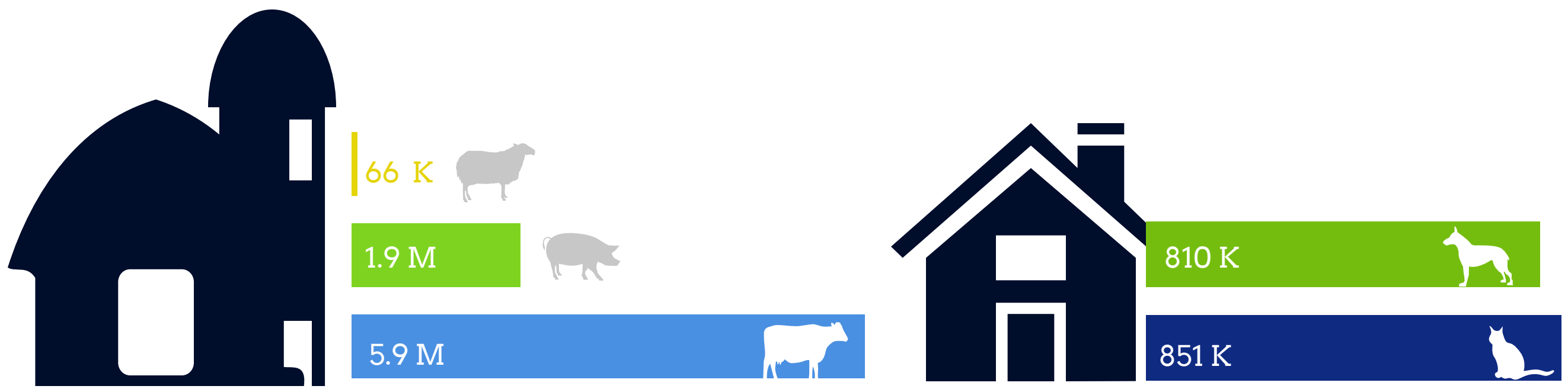
Consumers in the state rely on dairy and meat products as part of a healthy diet.



Annual Consumption (million lbs)

The Animal Health Industry's Footprint in Kansas

The animal health industry protects the health of nearly 8 million food-producing and 2 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$476 M	\$5.0 B	\$7.6 B	\$41 M	\$13.1 B
Jobs	4,109	6,982	17,821	904	29,816
Wages	\$125 M	\$285 M	\$745 M	\$15 M	\$1.2 B

* Totals may not add due to rounding

Consumers in the state rely on dairy and meat products as part of a healthy diet.



Annual Consumption (million lbs)

The Animal Health Industry's Footprint in Kentucky

The animal health industry protects the health of nearly 318 million food-producing and 3 million companion animals in the state.

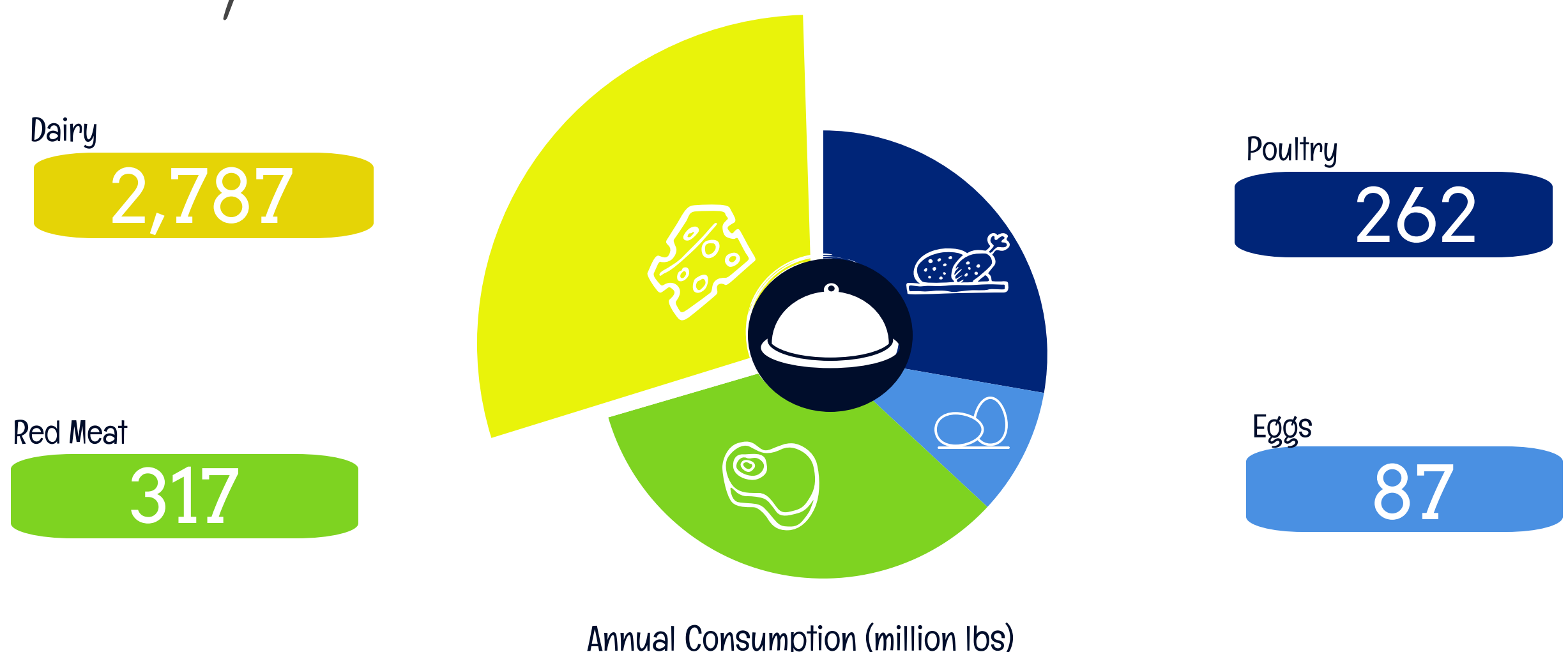


The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$595 M	\$1.9 B	\$5.7 B	\$46 M	\$8.3 B
Jobs	5,138	2,715	11,977	1,014	20,844
Wages	\$186 M	\$97 M	\$484 M	\$18 M	\$786 M

* Totals may not add due to rounding

Consumers in the state rely on dairy and meat products as part of a healthy diet.

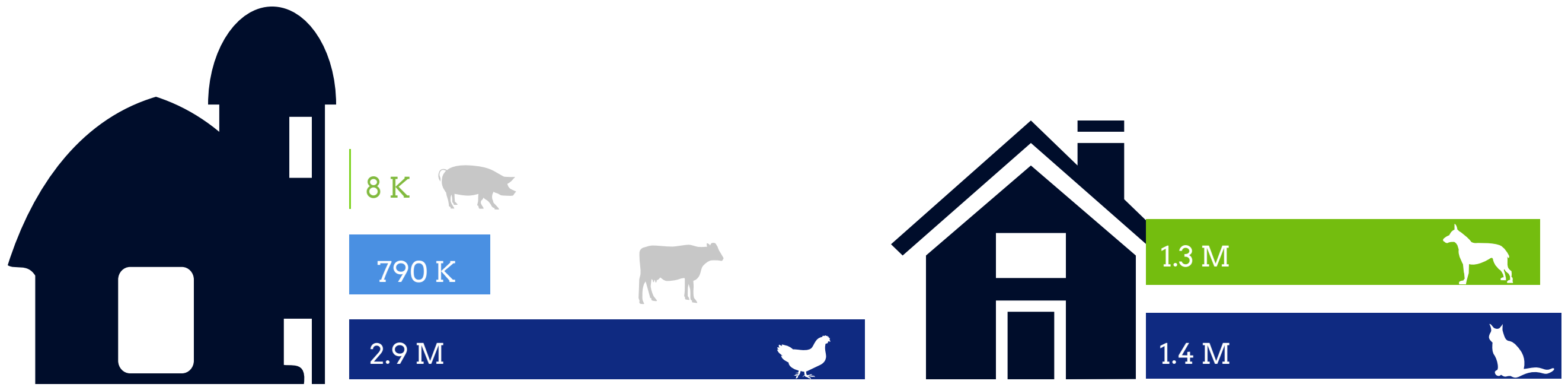




The Animal Health Industry's Footprint in Louisiana



The animal health industry protects the health of nearly 4 million food-producing and 3 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$574 M	\$512 M	\$2.4 B	\$38 M	\$3.6 B
Jobs	4,959	719	5,265	842	11,785
Wages	\$153 M	\$27 M	\$159 M	\$14 M	\$355 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



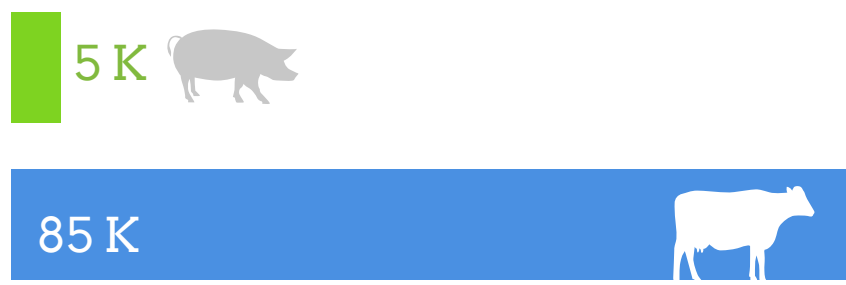
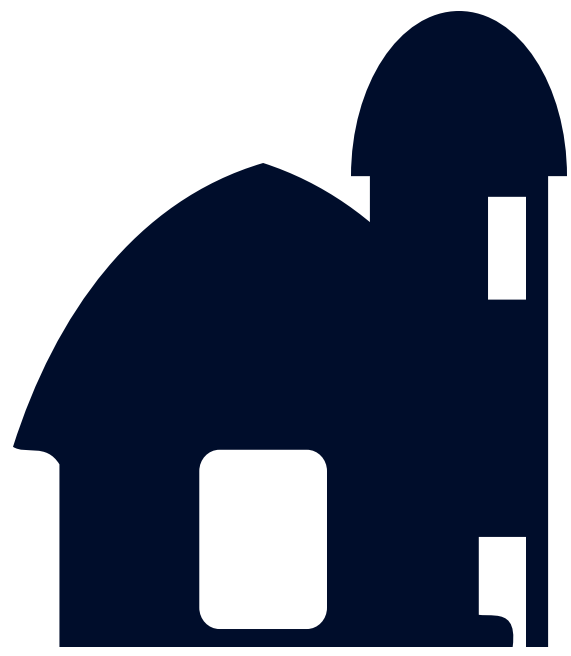
Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Maine



The animal health industry protects the health of over 89 thousand food-producing and 886 thousand companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$223 M	\$709 M	\$549 M	\$26 M	\$1.5 B
Jobs	1,923	996	901	579	4,399
Wages	\$72 M	\$31 M	\$43 M	\$10 M	\$155 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

Dairy



Red Meat



Poultry



Eggs

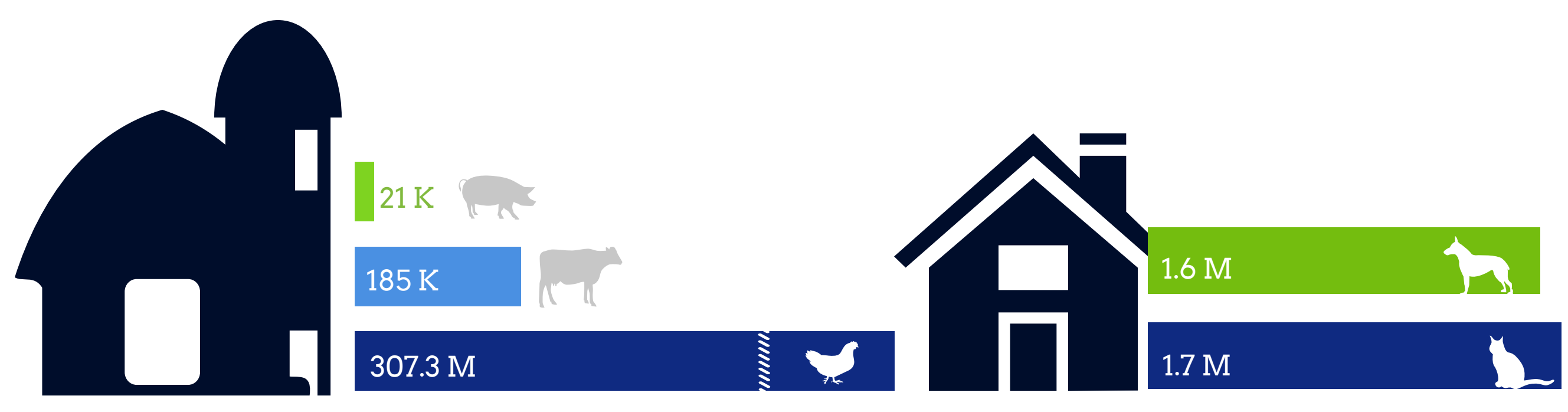


Annual Consumption (million lbs)




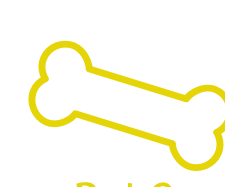
The Animal Health Industry's Footprint in Maryland



 The animal health industry protects the health of over 307 million food-producing and 3 million companion animals in the state.

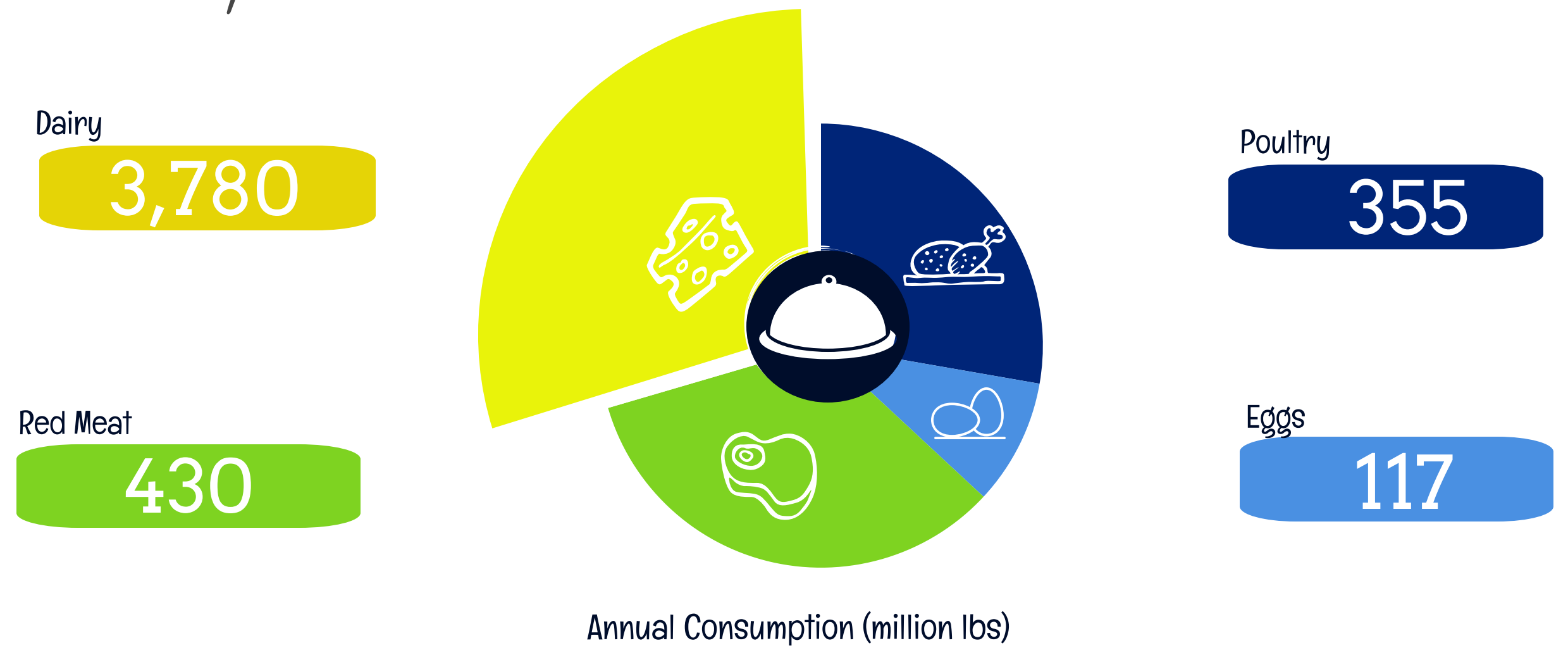


 The economic impact in the state is significant.

	 Veterinary Services	 Animal Production	 Food Production	 Pet Care	Total*
Revenue	\$845 M	\$833 M	\$2.7 B	\$108 M	\$4.5 B
Jobs	7,301	1,169	4,757	2,392	15,619
Wages	\$289 M	\$41 M	\$212 M	\$50 M	\$592 M

* Totals may not add due to rounding

 Consumers in the state rely on dairy and meat products as part of a healthy diet.





The Animal Health Industry's Footprint in Massachusetts



The animal health industry protects the health of over 200 thousand food-producing and nearly 4 million companion animals in the state.



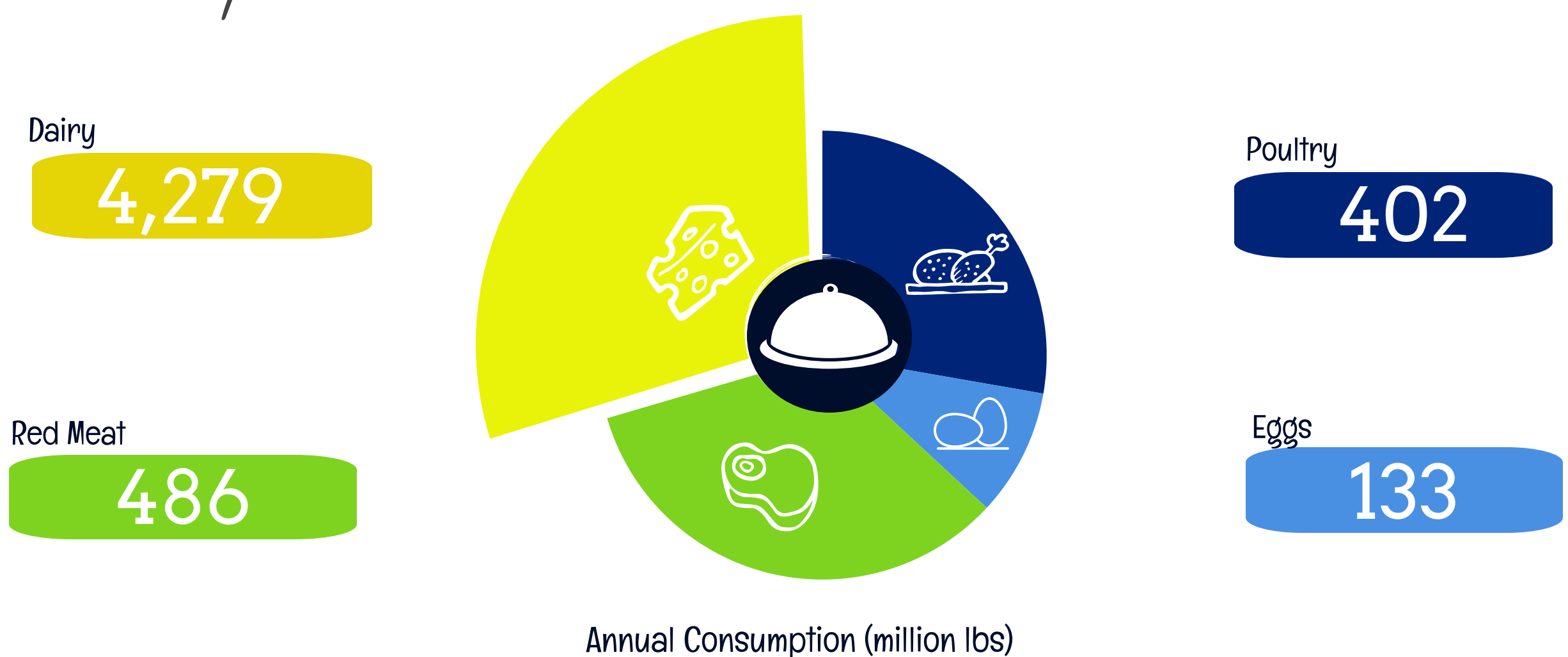
The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$871 M	\$1.4 B	\$2.8 B	\$162 M	\$5.2 B
Jobs	7,525	1,930	4,490	3,576	17,521
Wages	\$332 M	\$161 M	\$250 M	\$80 M	\$824 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.





The Animal Health Industry's Footprint in Michigan



The animal health industry protects the health of over 19 million food-producing and nearly 6 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$1.2 B	\$6.3 B	\$5.7 B	\$121 M	\$13.4 B
Jobs	10,481	8,909	10,034	2,667	32,091
Wages	\$368 M	\$290 M	\$502 M	\$50 M	\$1.2 B

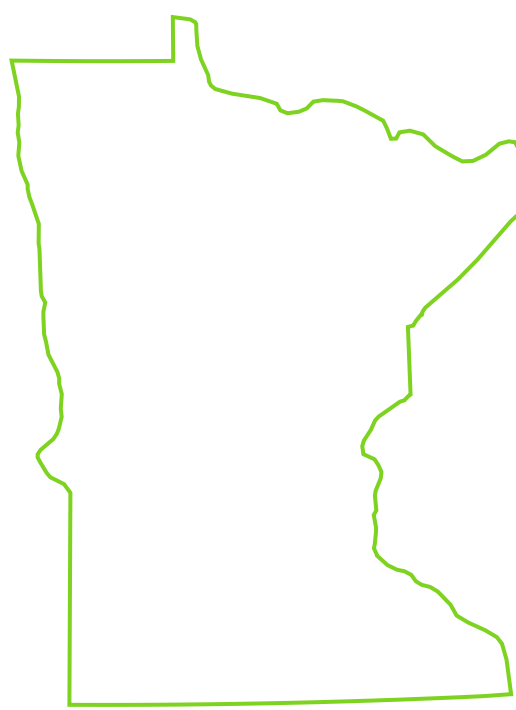
* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Minnesota



The animal health industry protects the health of nearly 70 million food-producing and over 3 million companion animals in the state.



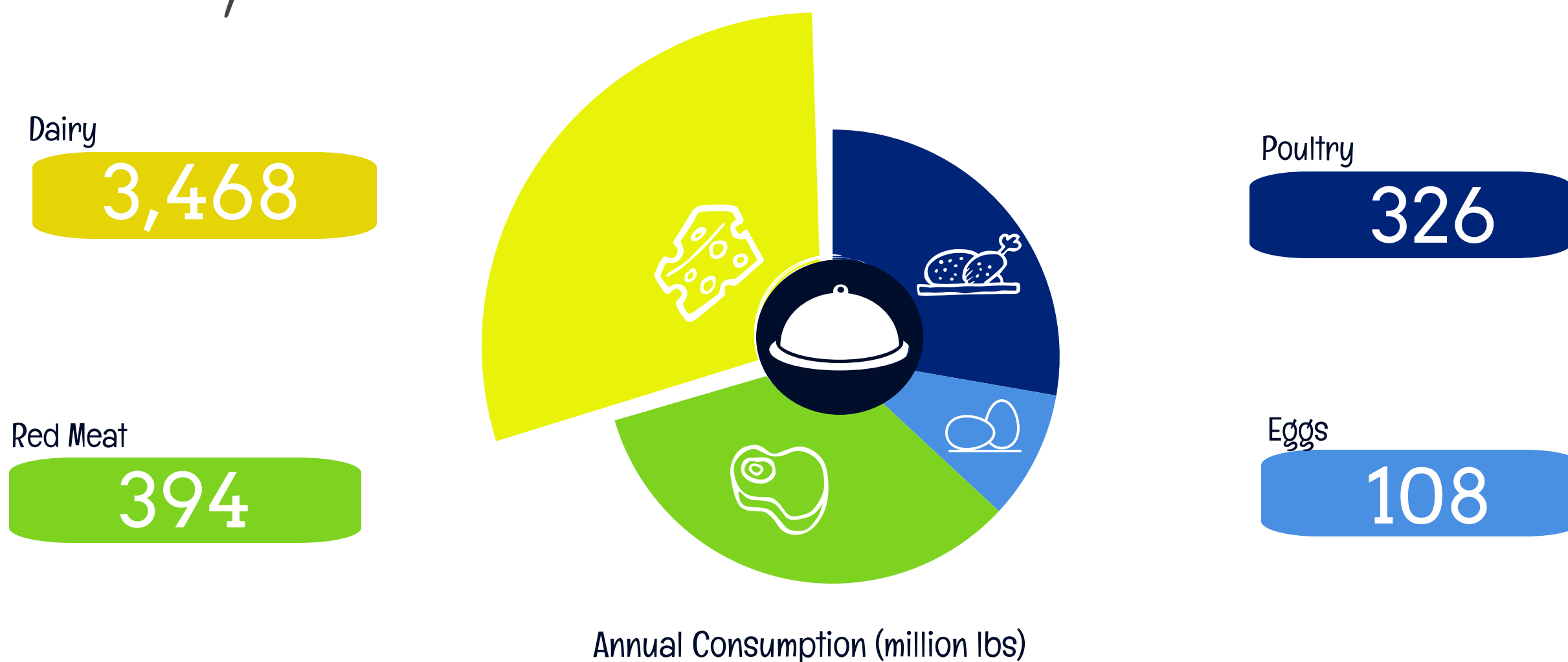
The economic impact in the state is significant.

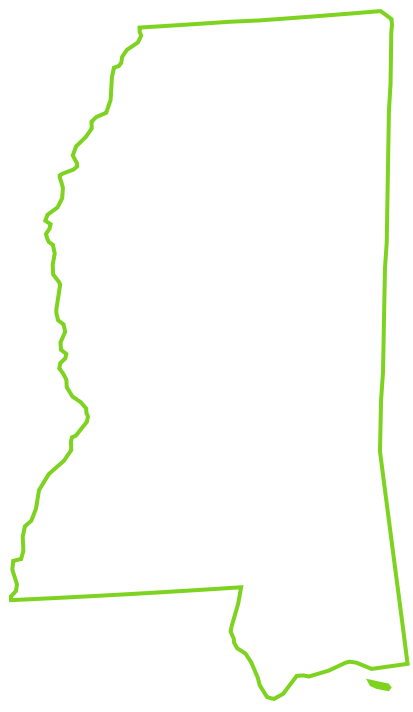
	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$724 M	\$7.6 B	\$11.2 B	\$95 M	\$19.6 B
Jobs	6,252	10,736	21,807	2,089	40,884
Wages	\$228 M	\$399 M	\$1.0 B	\$37 M	\$1.7 B

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.





The Animal Health Industry's Footprint in Mississippi



The animal health industry protects the health of nearly 734 million food-producing and 2 million companion animals in the state.



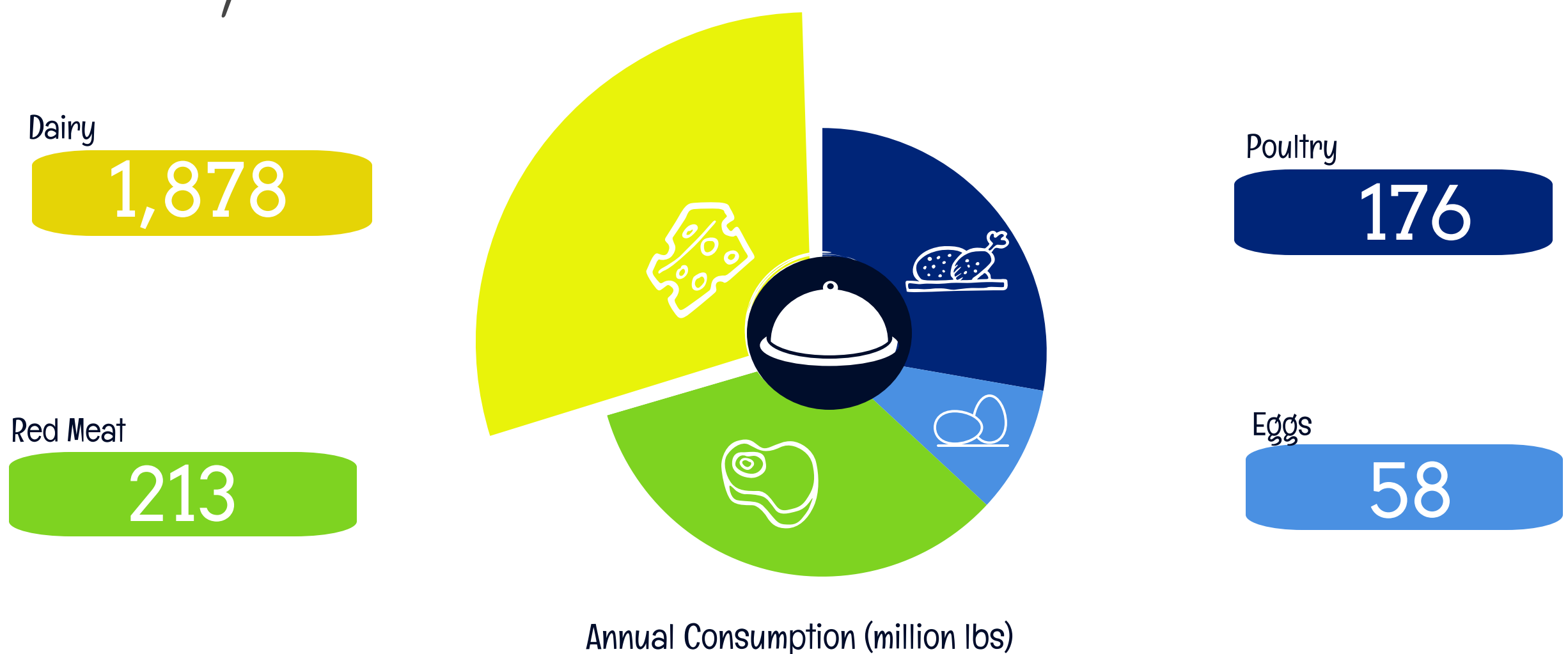
The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$300 M	\$2.3 B	\$7.1 B	\$16 M	\$9.7 B
Jobs	2,588	3,196	16,900	356	23,040
Wages	\$78 M	\$166 M	\$499 M	\$6 M	\$699 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

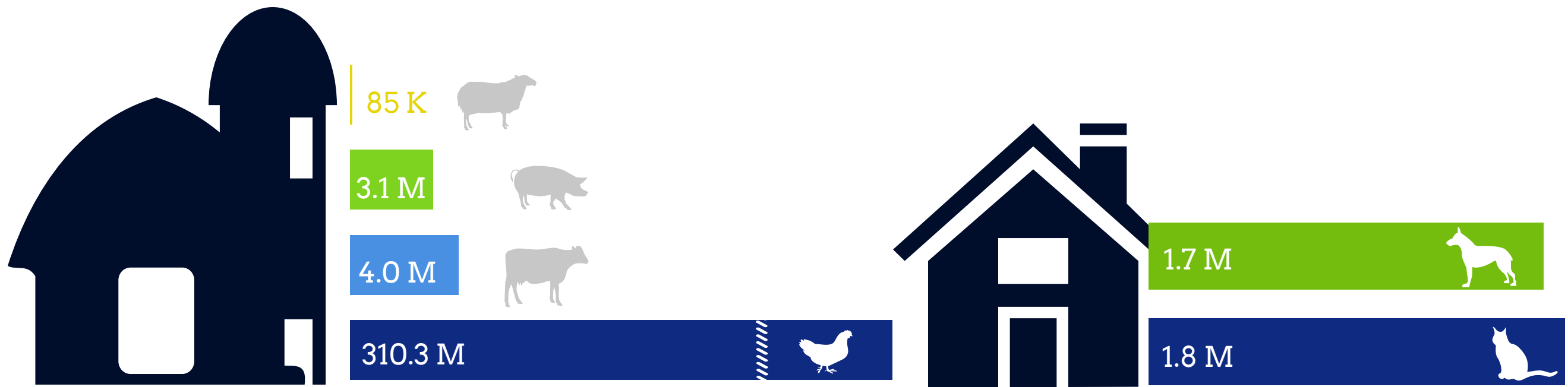




The Animal Health Industry's Footprint in Missouri



The animal health industry protects the health of nearly 318 million food-producing and 4 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$796 M	\$3.4 B	\$11.3 B	\$111 M	\$15.6 B
Jobs	6,878	4,731	22,459	2,459	36,527
Wages	\$222 M	\$157 M	\$1.0 B	\$43 M	\$1.4 B

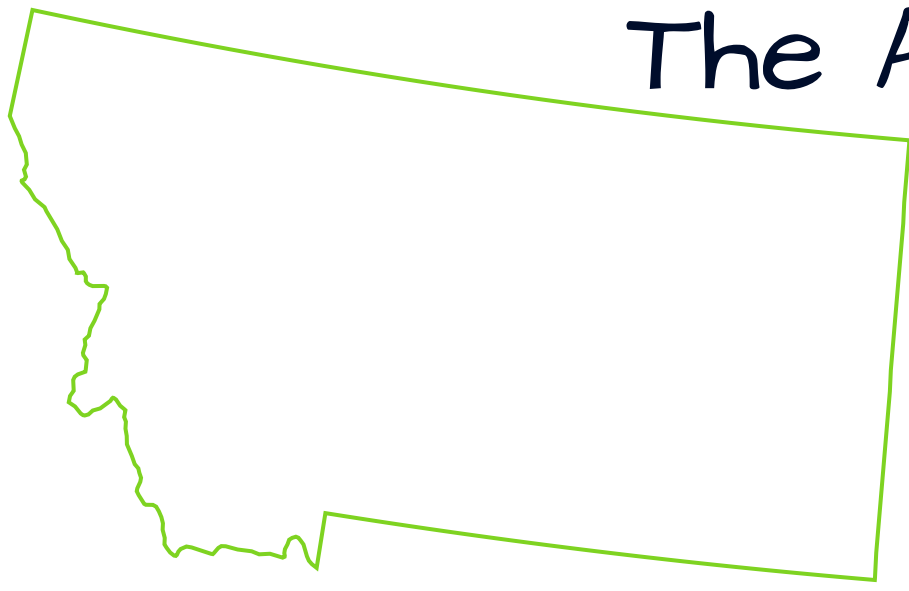
* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



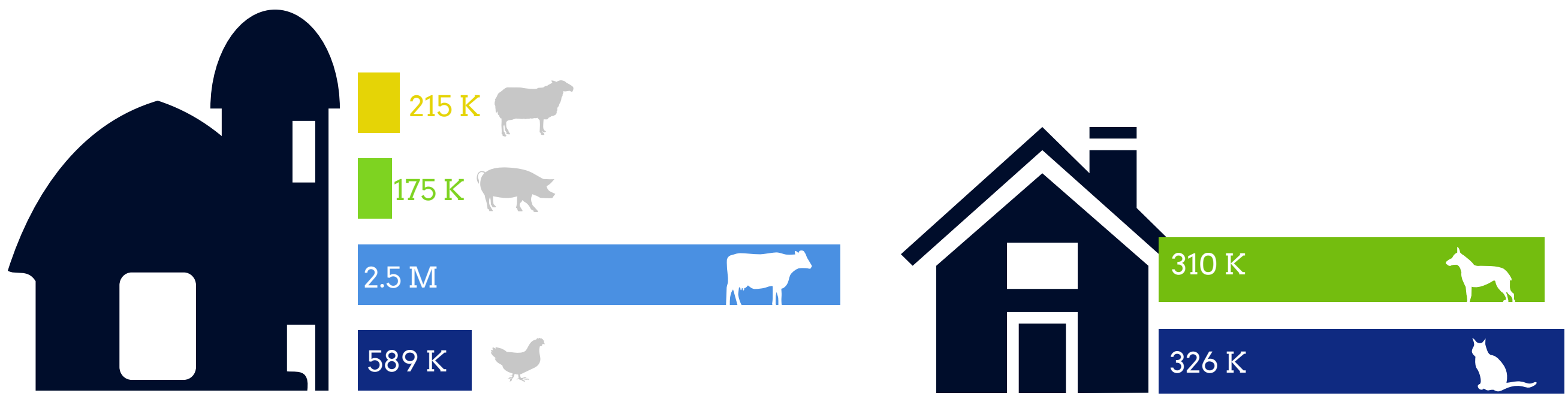
Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Montana



The animal health industry protects the health of over 3 million food-producing and 636 thousand companion animals in the state.



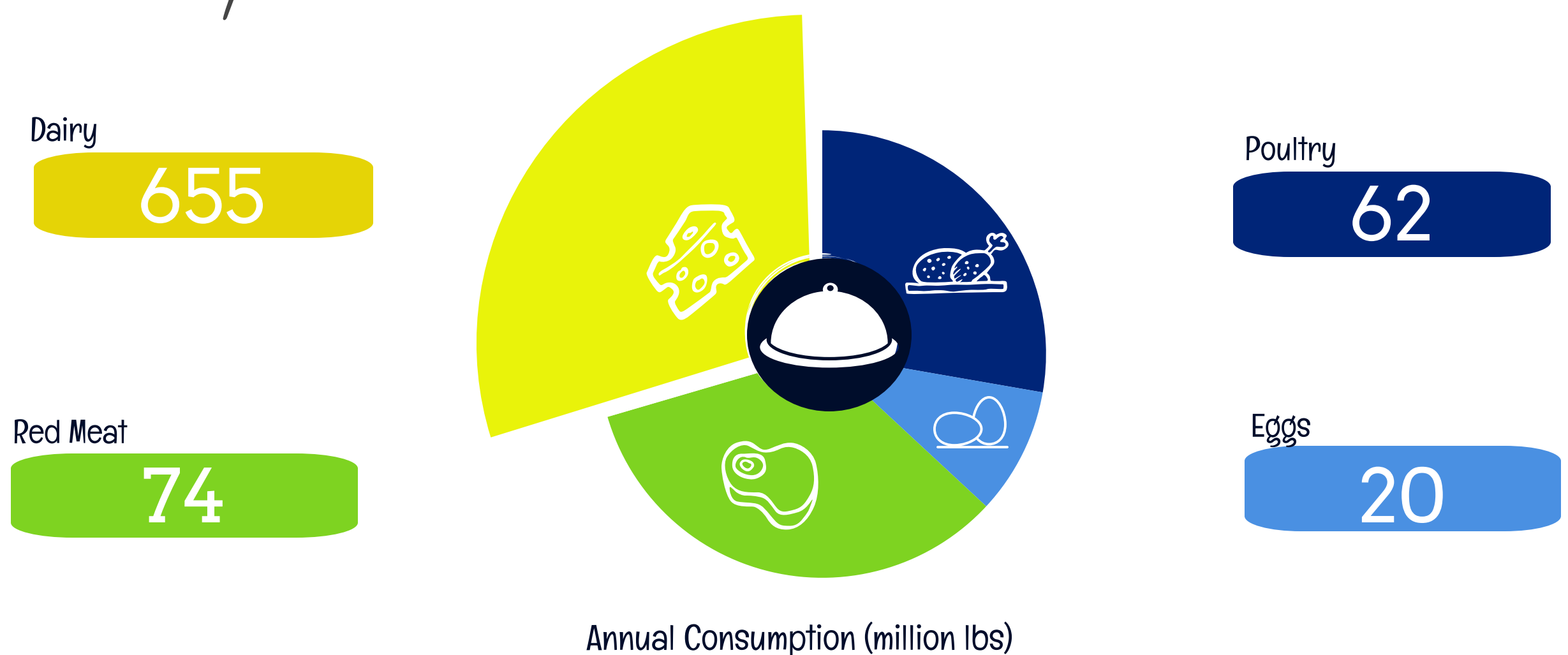
The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$209 M	\$1.9 B	\$377 M	\$16 M	\$2.6 B
Jobs	1,803	2,737	721	353	5,614
Wages	\$53 M	\$94 M	\$24 M	\$6 M	\$178 M

* Totals may not add due to rounding



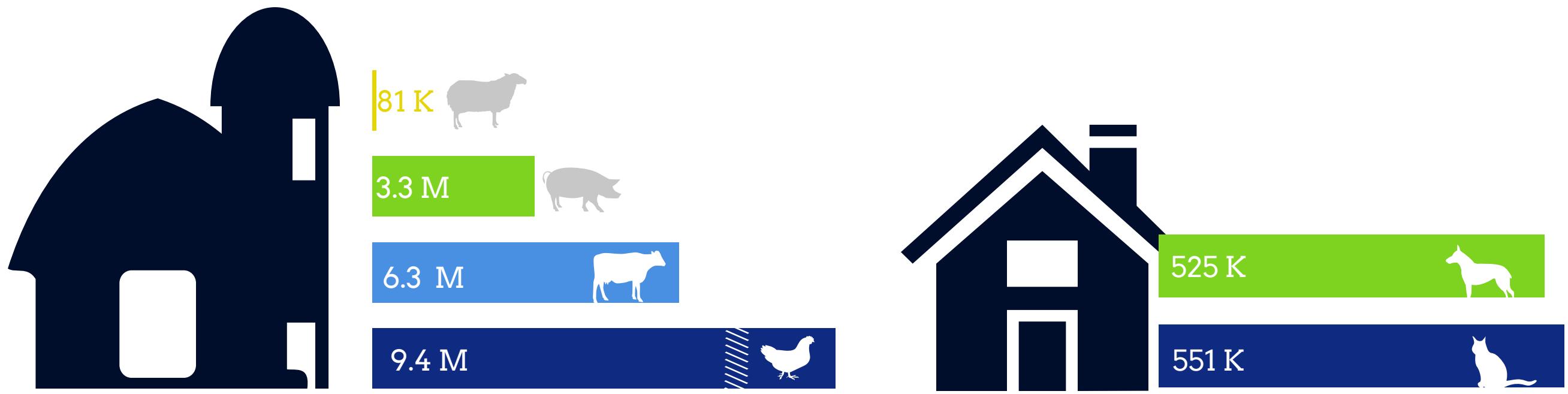
Consumers in the state rely on dairy and meat products as part of a healthy diet.



The Animal Health Industry's Footprint in Nebraska



The animal health industry protects the health of over 19 million food-producing and 1 million companion animals in the state.



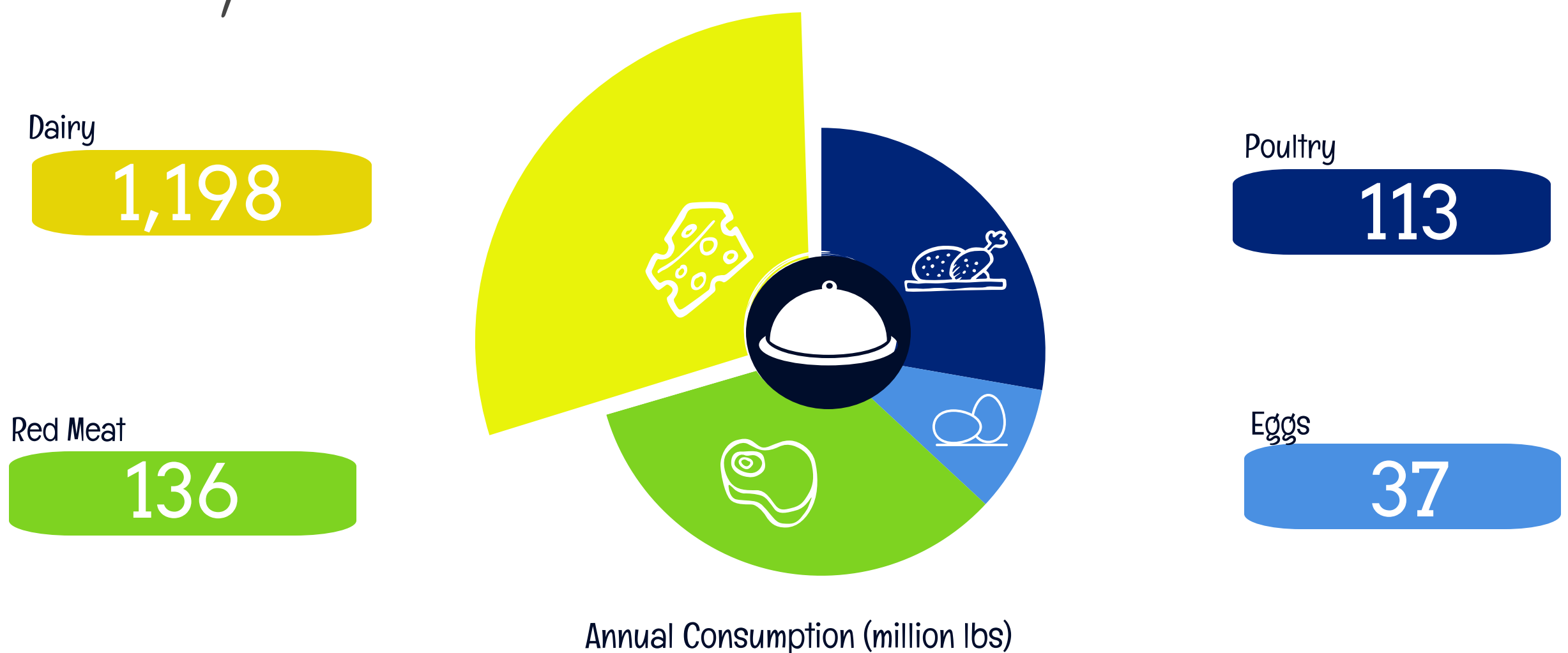
The economic impact in the state is significant.

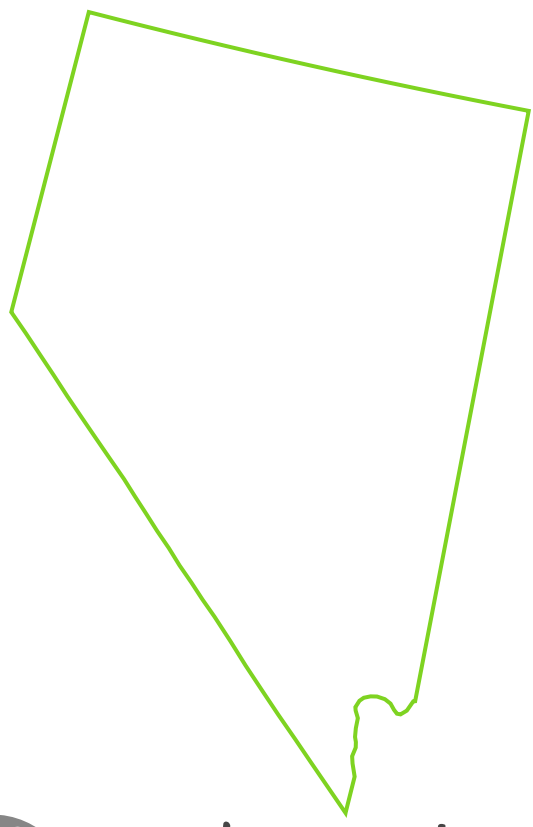
	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$306 M	\$5.2 B	\$11.6 B	\$25 M	\$17.1 B
Jobs	2,647	7,326	26,892	553	37,418
Wages	\$87 M	\$279 M	\$1.1 B	\$10 M	\$1.5 B

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

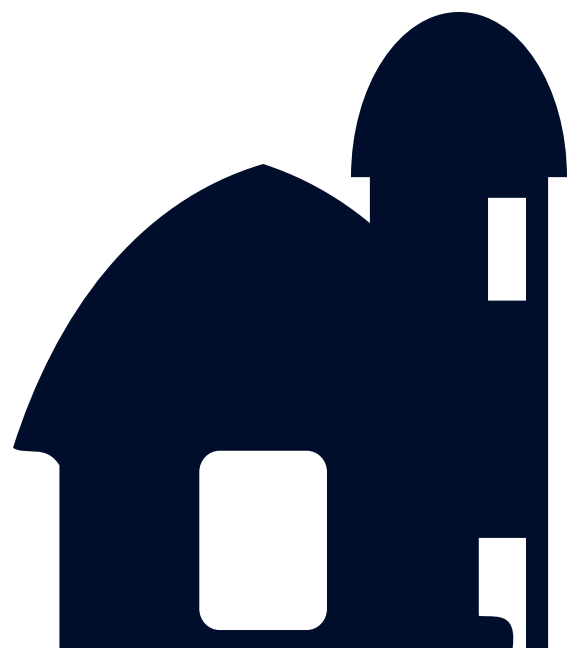




The Animal Health Industry's Footprint in Nevada



The animal health industry protects the health of 500 thousand food-producing and over 1 million companion animals in the state.



69 K

1 K

430 K



800 K

840 K



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$374 M	\$830 M	\$704 M	\$41 M	\$1.9 B
Jobs	3,231	1,166	1,024	908	6,329
Wages	\$131 M	\$37 M	\$56 M	\$21 M	\$245 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

Dairy

1,847

Red Meat

210



Poultry

173

Eggs

57

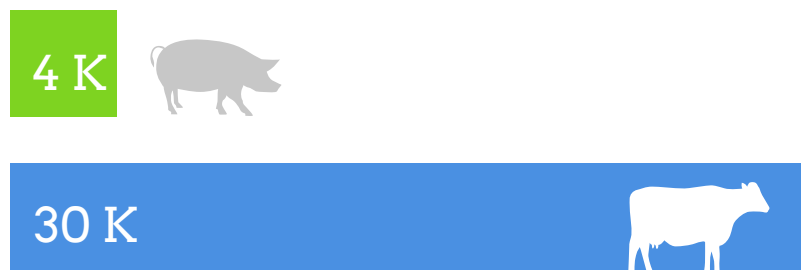
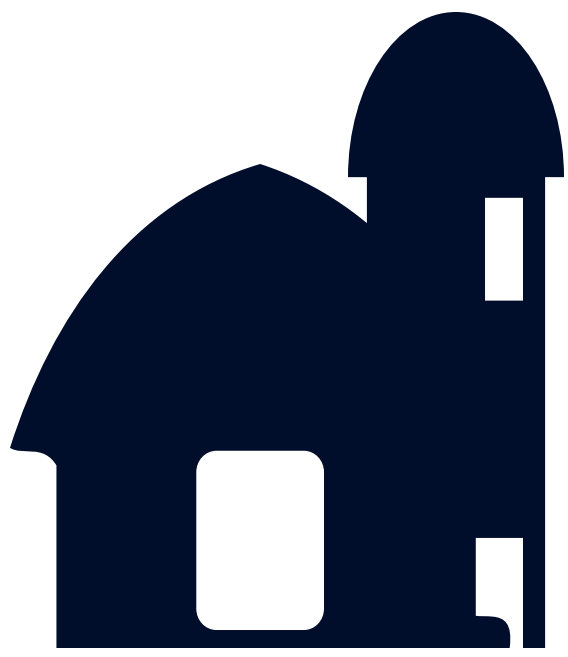
Annual Consumption (million lbs)



The Animal Health Industry's Footprint in New Hampshire



The animal health industry protects the health of 34 thousand food-producing and 734 thousand companion animals in the state.



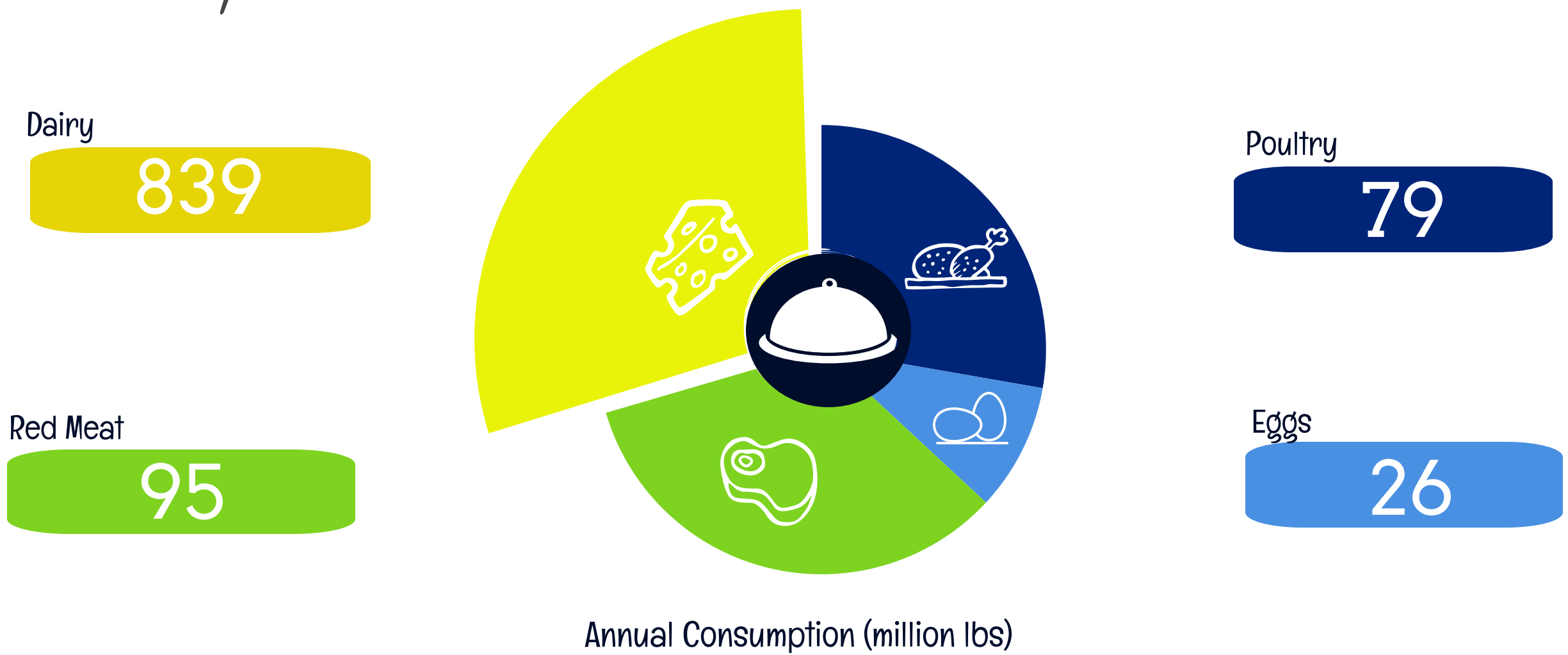
The economic impact in the state is significant.

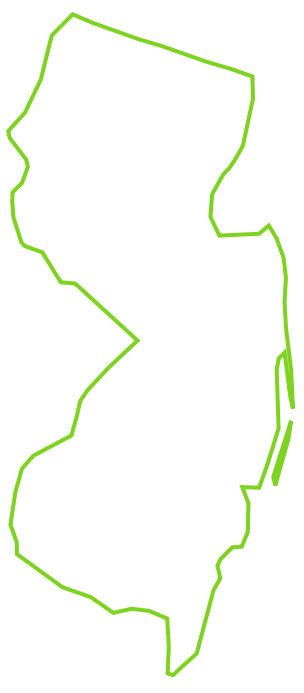
	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$255 M	\$359 M	\$477 M	\$37 M	\$1.1 B
Jobs	2,204	504	659	818	4,185
Wages	\$88 M	\$15 M	\$50 M	\$16 M	\$169 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

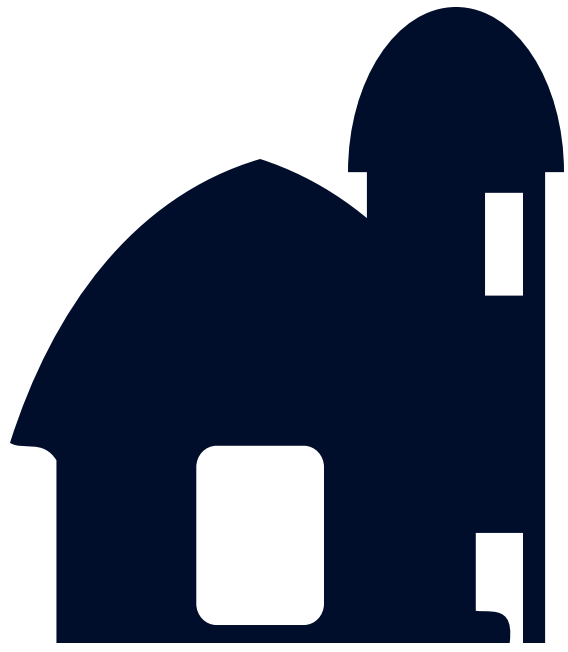




The Animal Health Industry's Footprint in New Jersey



The animal health industry protects the health of 40 thousand food-producing and nearly 5 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$1.0 B	\$422 M	\$2.9 B	\$135 M	\$4.4 B
Jobs	8,516	592	5,126	2,985	17,219
Wages	\$379 M	\$18 M	\$266 M	\$60 M	\$724 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

Dairy

5,619

Red Meat

639



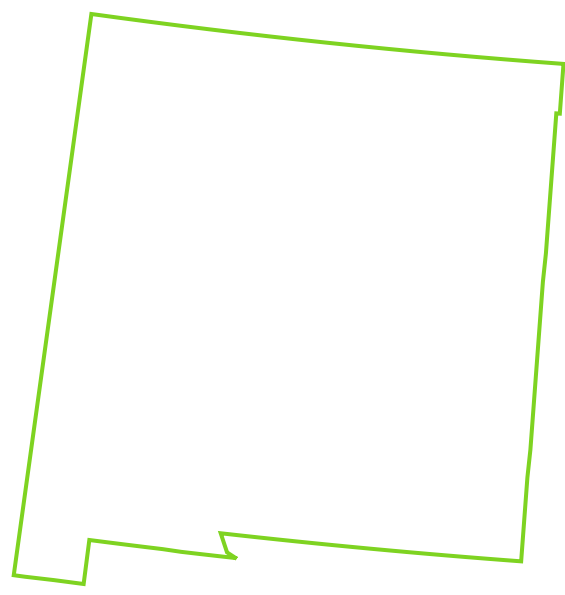
Poultry

528

Eggs

174

Annual Consumption (million lbs)



The Animal Health Industry's Footprint in New Mexico



The animal health industry protects the health of over 1 million food-producing and 1 million companion animals in the state.



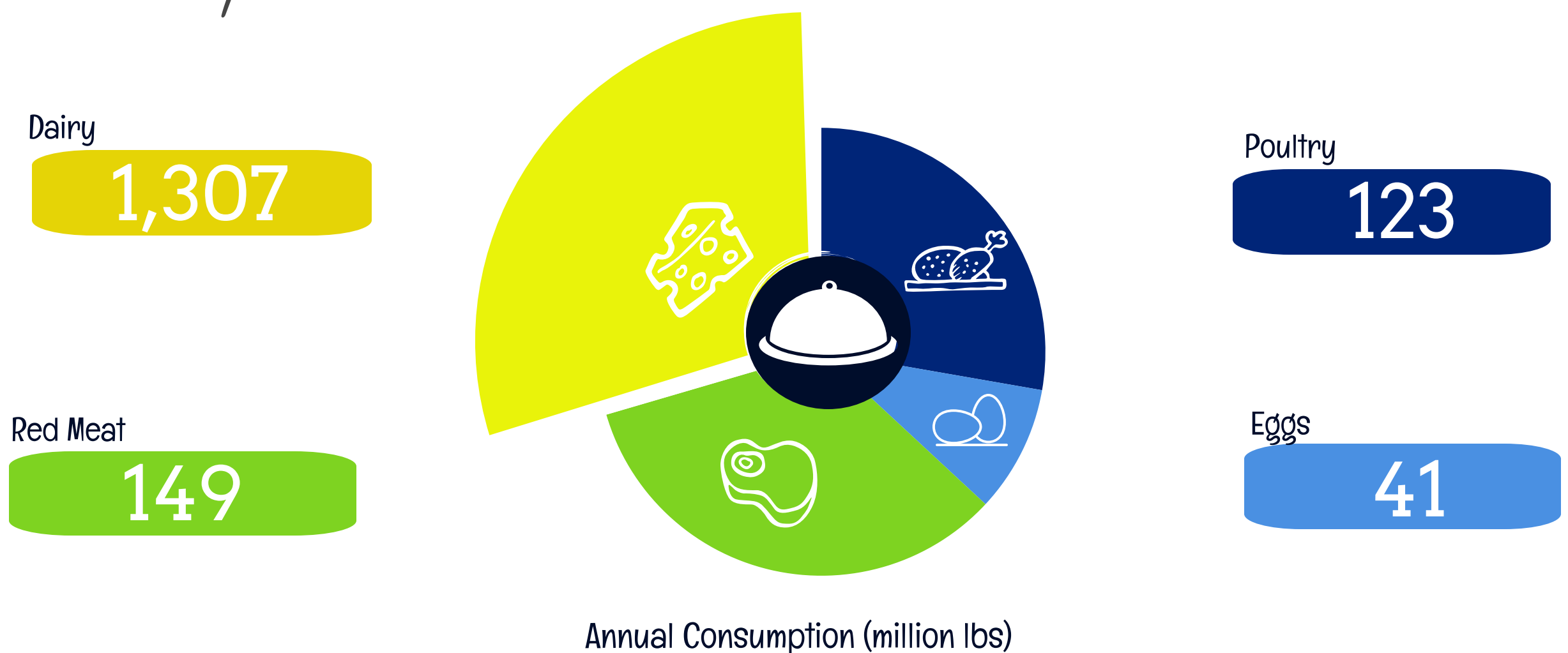
The economic impact in the state is significant.

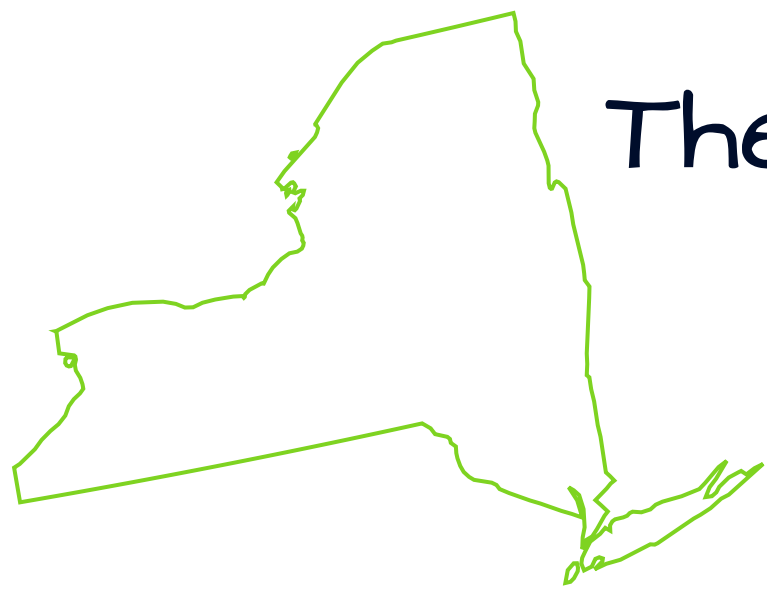
	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$252 M	\$3.9 B	\$1.2 B	\$33 M	\$5.3 B
Jobs	2,180	5,434	1,580	728	9,922
Wages	\$75 M	\$176 M	\$75 M	\$17 M	\$344 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.





The Animal Health Industry's Footprint in New York



The animal health industry protects the health of 9 million food-producing and over 11 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$2.0 B	\$7.3 B	\$9.2 B	\$255 M	\$18.7 B
Jobs	16,975	10,204	13,403	5,629	46,211
Wages	\$725 M	\$366 M	\$737 M	\$135 M	\$2.0 B

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



Annual Consumption (million lbs)

The Animal Health Industry's Footprint in North Carolina



The animal health industry protects the health of over 855 million food-producing and nearly 6 million companion animals in the state.

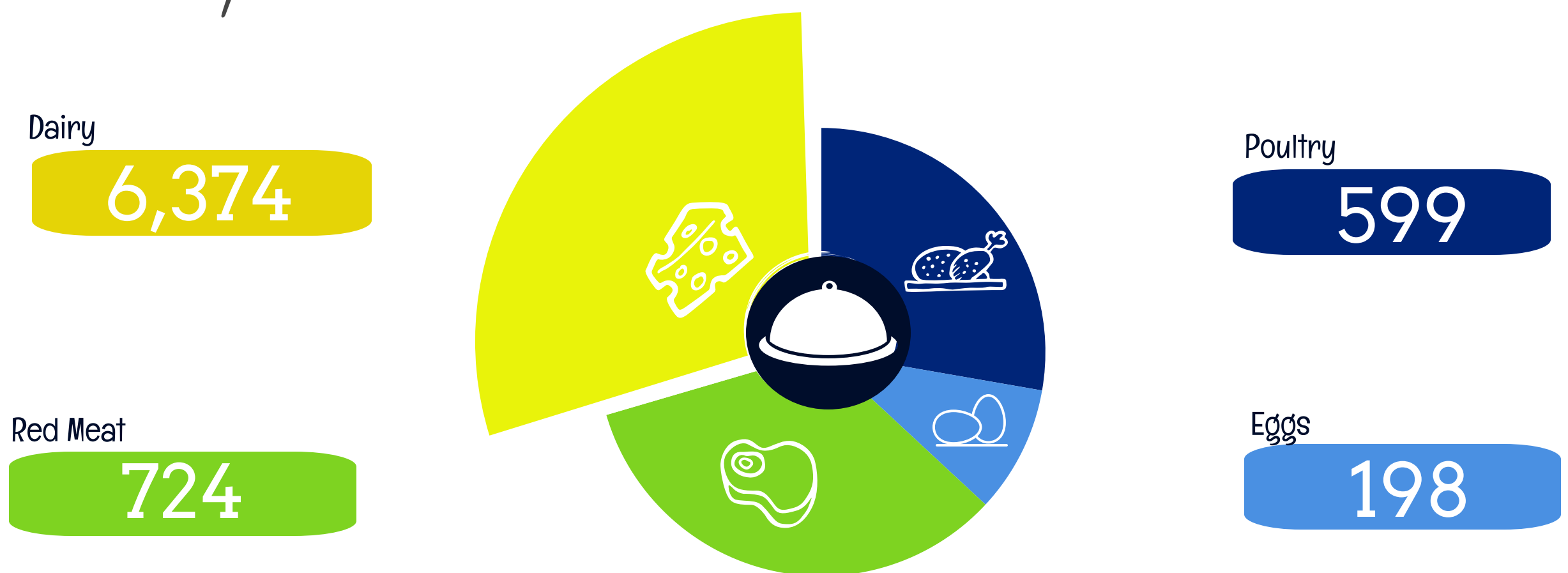


The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$1.5 B	\$6.2 B	\$14.0 B	\$171 M	\$21.9 B
Jobs	13,205	8,709	32,563	3,779	58,256
Wages	\$452 M	\$323 M	\$1.1 B	\$75 M	\$1.9 B

* Totals may not add due to rounding

Consumers in the state rely on dairy and meat products as part of a healthy diet.

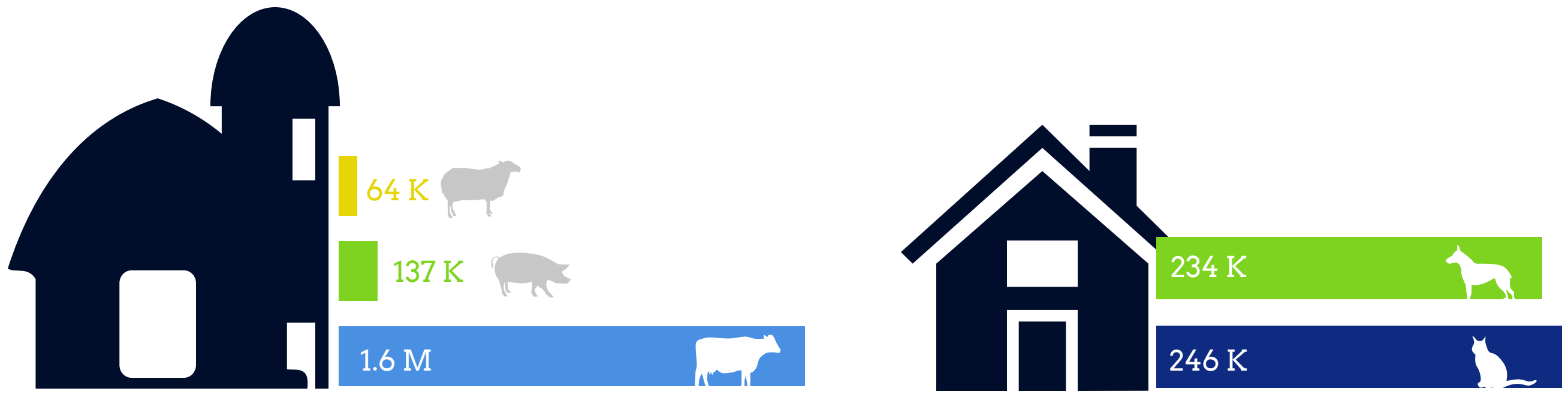


Annual Consumption (million lbs)

The Animal Health Industry's Footprint in North Dakota



The animal health industry protects the health of nearly 2 million food-producing and 479 thousand companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$89 M	\$485 M	\$384 M	\$12 M	\$1.0 B
Jobs	771	681	724	261	2,437
Wages	\$31 M	\$27 M	\$34 M	\$4 M	\$96 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Ohio



The animal health industry protects the health of nearly 127 million food-producing and 7 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$1.6 B	\$4.3 B	\$10.5 B	\$179 M	\$16.5 B
Jobs	13,401	6,090	18,670	3,946	42,107
Wages	\$465 M	\$204 M	\$1.0 B	\$71 M	\$1.7 B

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Oklahoma



The animal health industry protects the health of nearly 228 million food-producing and over 2 million companion animals in the state.



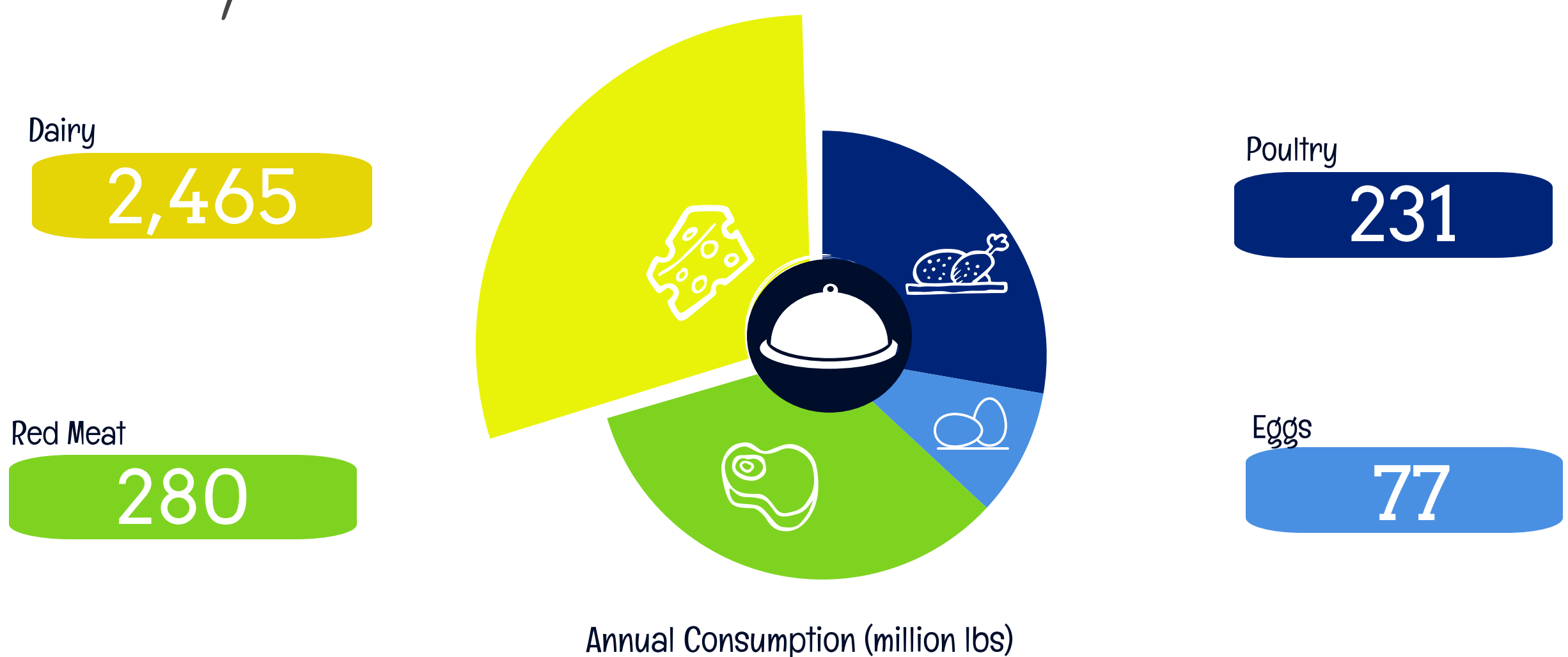
The economic impact in the state is significant.

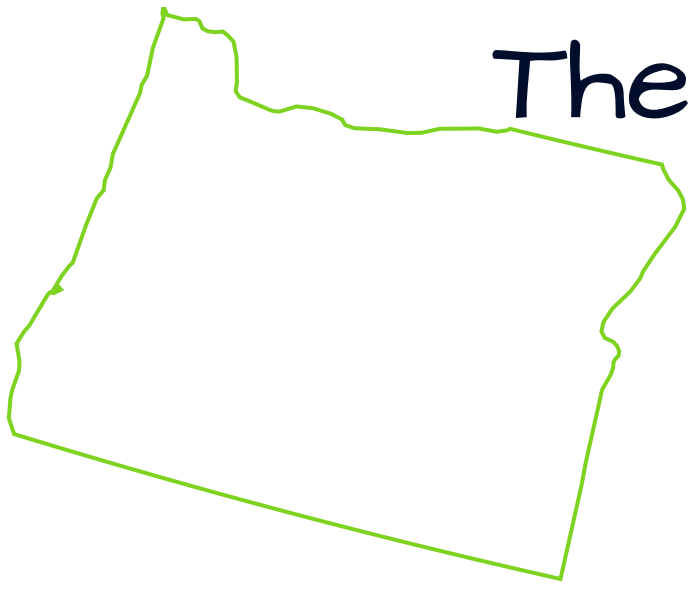
	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$555 M	\$5.0 B	\$4.1 B	\$41 M	\$9.7 B
Jobs	4,792	6,973	8,986	902	21,653
Wages	\$148 M	\$273 M	\$327 M	\$17 M	\$765 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.





The Animal Health Industry's Footprint in Oregon



The animal health industry protects the health of over 4 million food-producing and 2 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$739 M	\$2.7 B	\$2.6 B	\$71 M	\$6.1 B
Jobs	6,383	3,846	4,083	1,578	15,890
Wages	\$232 M	\$131 M	\$189 M	\$33 M	\$585 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



Annual Consumption (million lbs)

The Animal Health Industry's Footprint in Pennsylvania



The animal health industry protects the health of over 225 million food-producing and 7 million companion animals in the state.



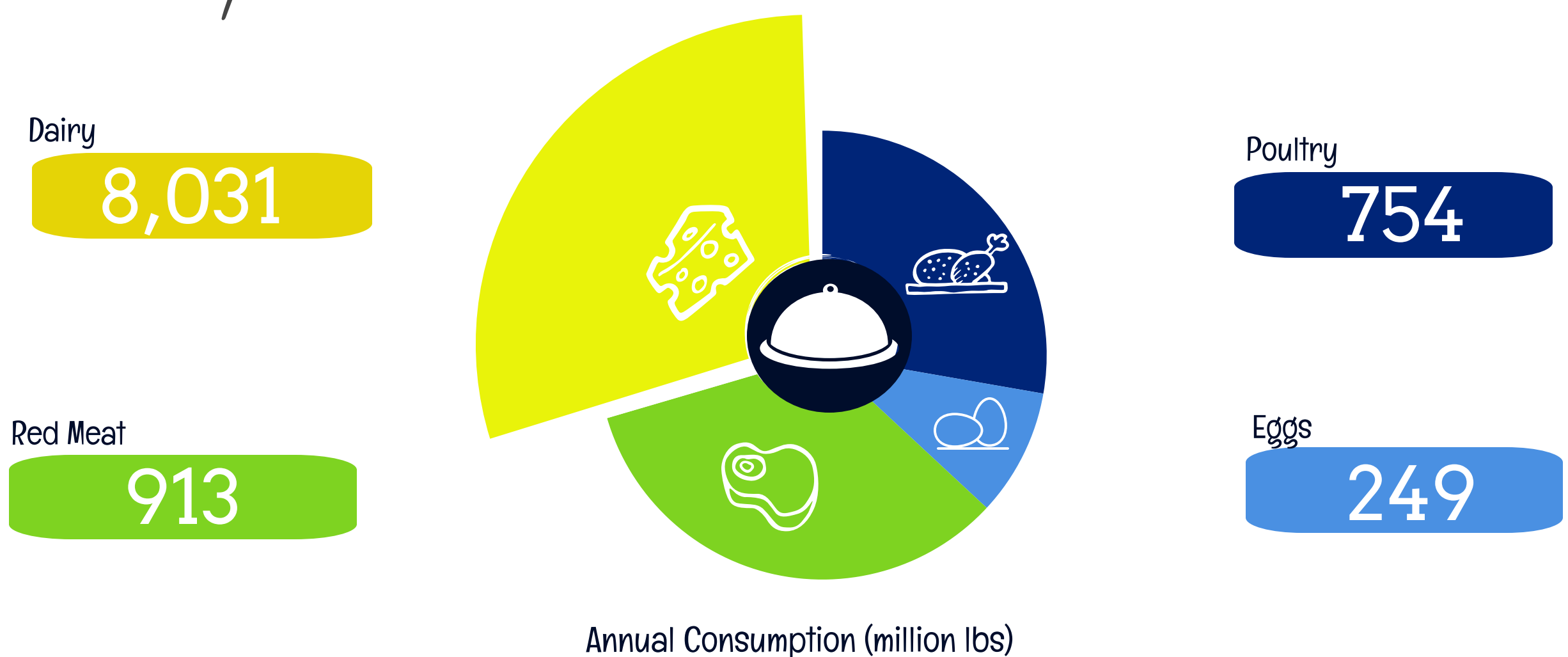
The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$1.6 B	\$5.0 B	\$11.8 B	\$190 M	\$18.6 B
Jobs	13,641	7,040	22,583	4,185	47,449
Wages	\$541 M	\$241 M	\$1.1 B	\$76 M	\$1.9 B

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

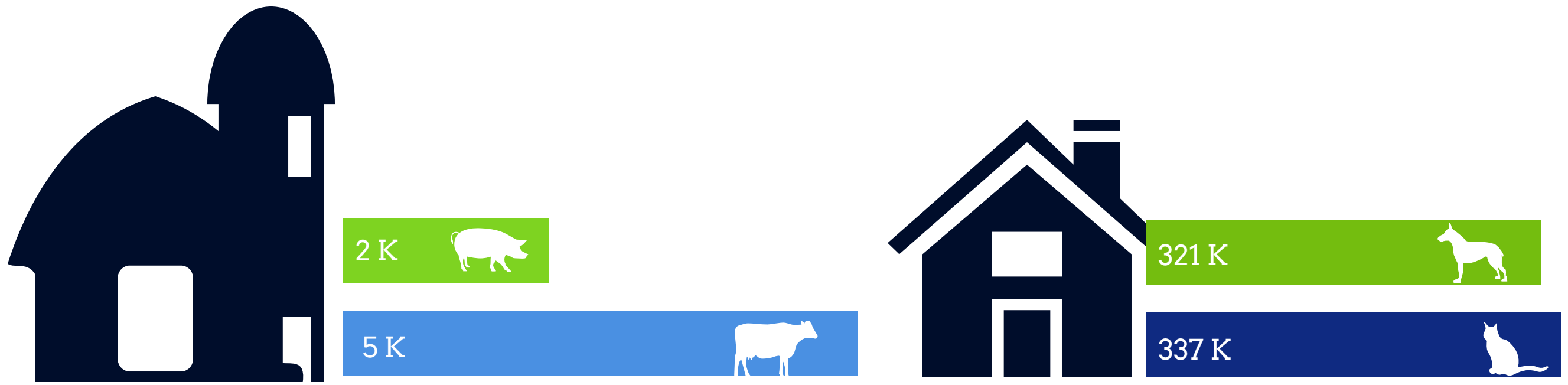




The Animal Health Industry's Footprint in Rhode Island



The animal health industry protects the health of nearly 7 thousand food-producing and 658 thousand companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$129 M	\$103 M	\$388 M	\$15 M	\$635 M
Jobs	1,115	145	775	333	2,368
Wages	\$48 M	\$4 M	\$32 M	\$7 M	\$92 M

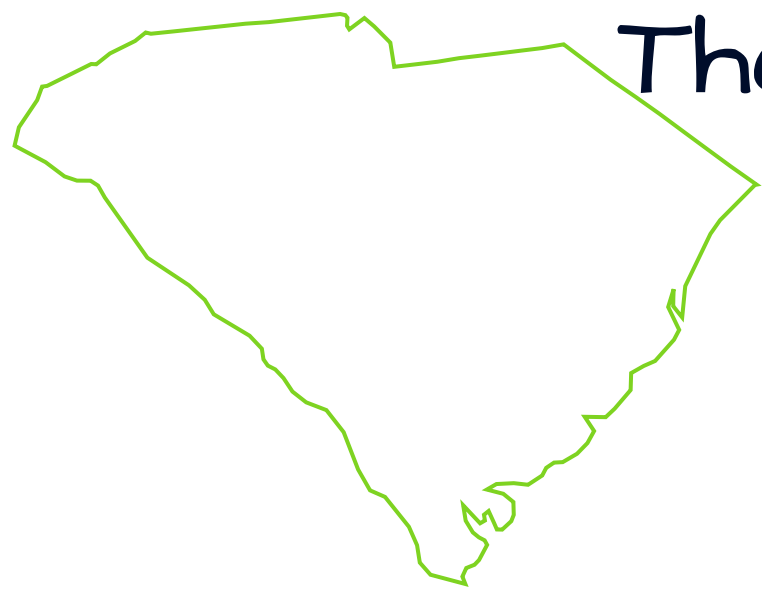
* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



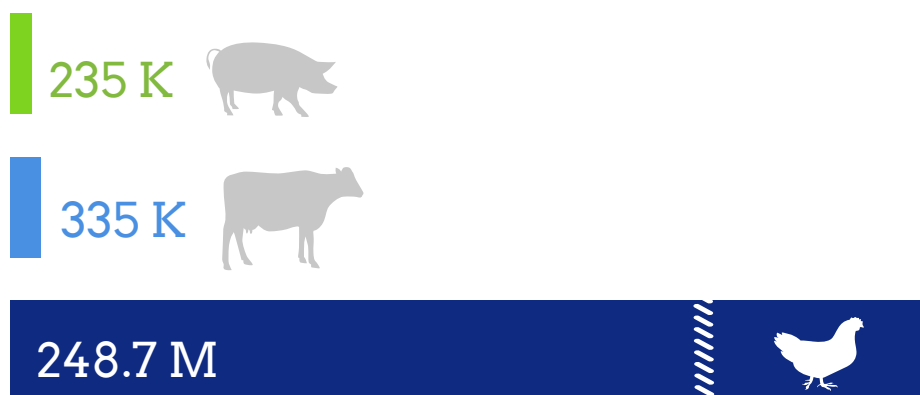
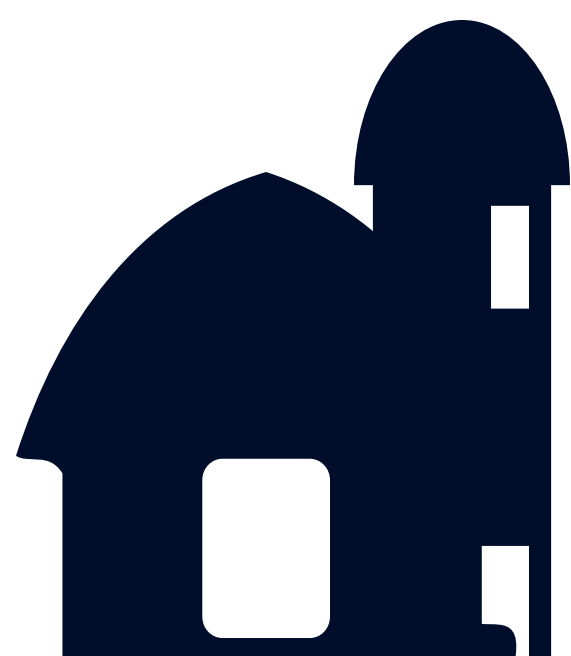
Annual Consumption (million lbs)



The Animal Health Industry's Footprint in South Carolina



The animal health industry protects the health of over 249 million food-producing and nearly 3 million companion animals in the state.



The economic impact in the state is significant.

	 Veterinary Services	 Animal Production	 Food Production	 Pet Care	Total*
Revenue	\$612 M	\$1.1 B	\$4.8 B	\$67 M	\$6.5 B
Jobs	5,289	1,517	10,926	1,489	19,221
Wages	\$189 M	\$51 M	\$370 M	\$28 M	\$638 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

Dairy

3,117

Red Meat

354



Poultry

293

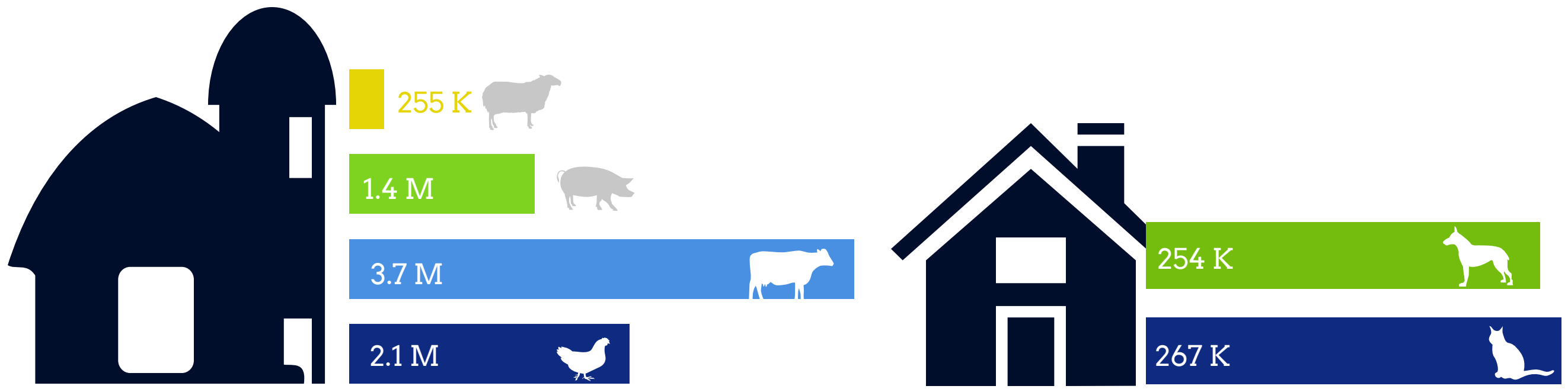
Eggs

97

Annual Consumption (million lbs)

The Animal Health Industry's Footprint in South Dakota

The animal health industry protects the health of over 7 million food-producing and 520 thousand companion animals in the state.

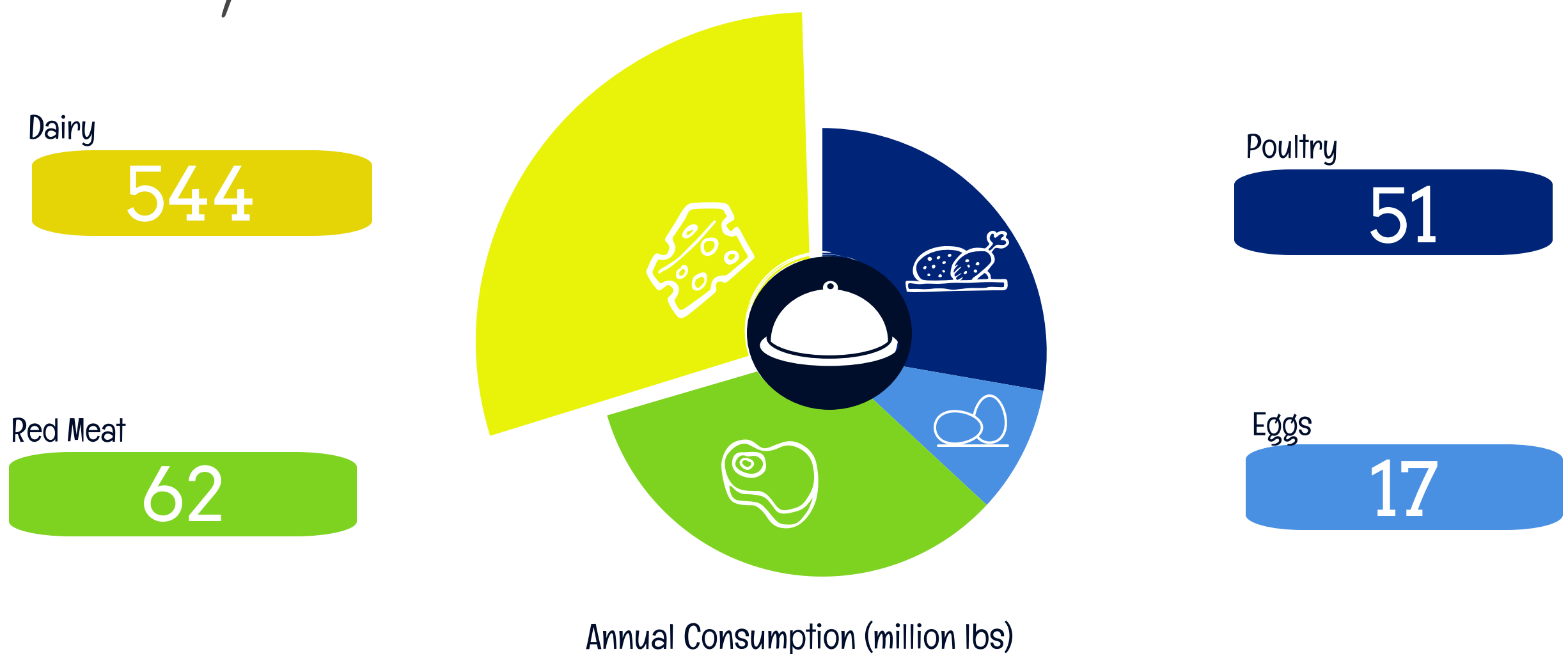


The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$119 M	\$2.4 B	\$3.5 B	\$9 M	\$6.0 B
Jobs	1,028	3,325	7,220	192	11,765
Wages	\$36 M	\$125 M	\$319 M	\$4 M	\$484 M

* Totals may not add due to rounding

Consumers in the state rely on dairy and meat products as part of a healthy diet.



The Animal Health Industry's Footprint in Tennessee



The animal health industry protects the health of nearly 190 million food-producing and 4 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$919 M	\$1.0 B	\$6.7 B	\$73 M	\$8.7 B
Jobs	7,935	1,451	13,654	1,607	24,647
Wages	\$264 M	\$51 M	\$564 M	\$31 M	\$910 M

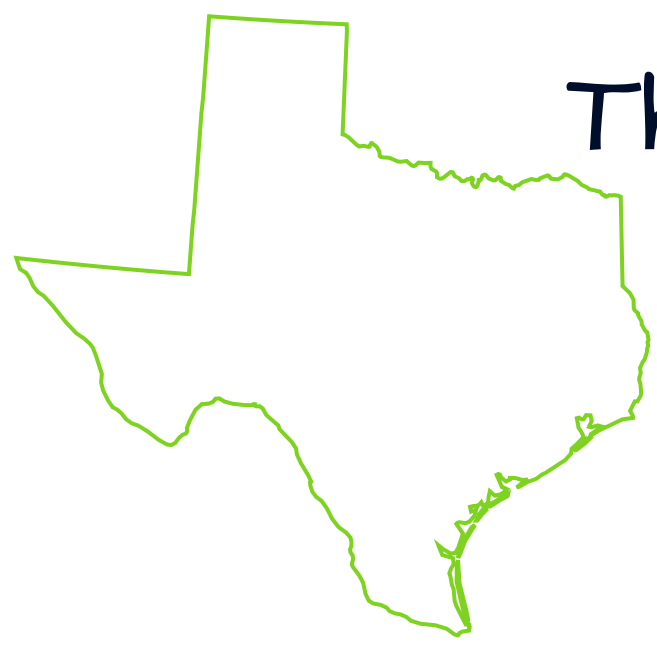
* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Texas



The animal health industry protects the health of nearly 649 million food-producing and 15 million companion animals in the state.



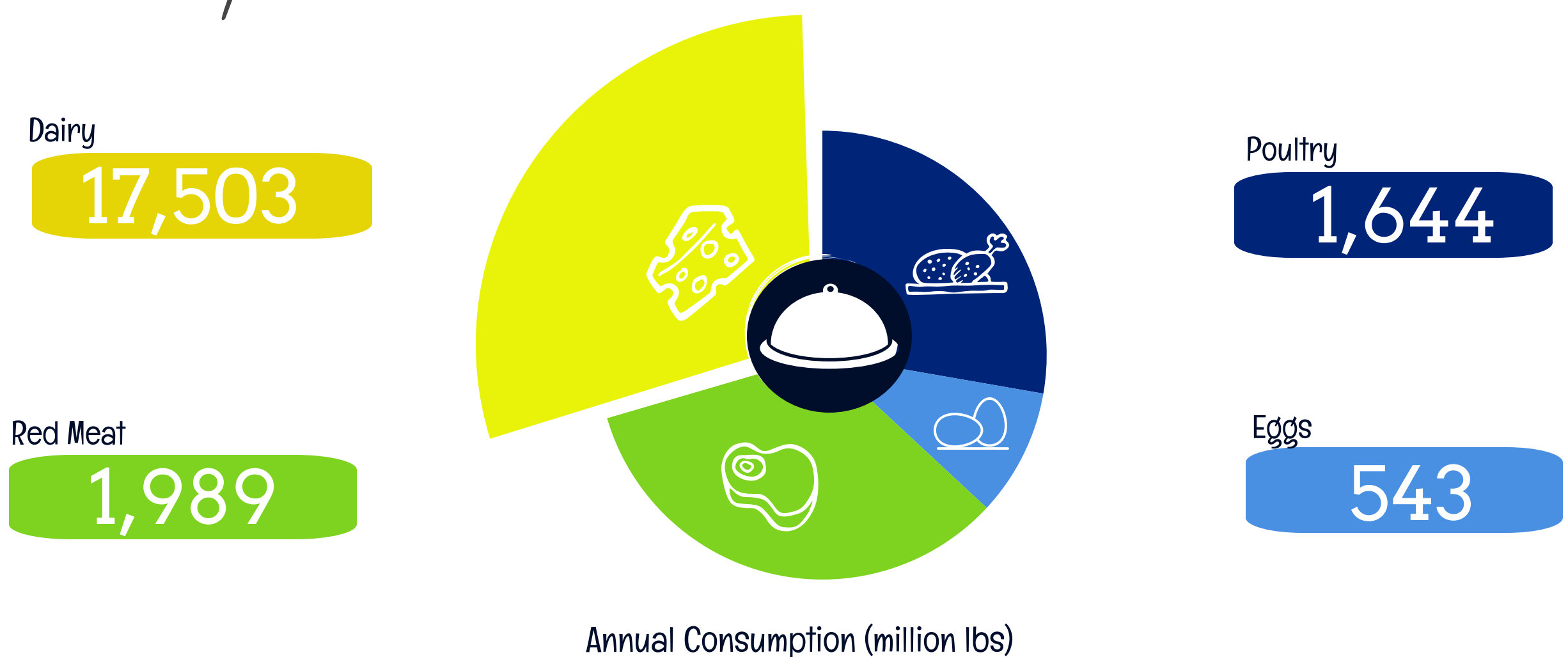
The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$3.3 B	\$17.7 B	\$19.9 B	\$396 M	\$41.3 B
Jobs	28,480	24,801	42,433	8,740	104,454
Wages	\$1.1 B	\$897 M	\$1.7 B	\$193 M	\$3.9 B

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.





The Animal Health Industry's Footprint in Utah



The animal health industry protects the health of nearly 8 million food-producing and over 1 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$290 M	\$1.8 B	\$4.1 B	\$41 M	\$6.3 B
Jobs	2,502	2,576	7,005	903	12,986
Wages	\$81 M	\$83 M	\$313 M	\$16 M	\$492 M

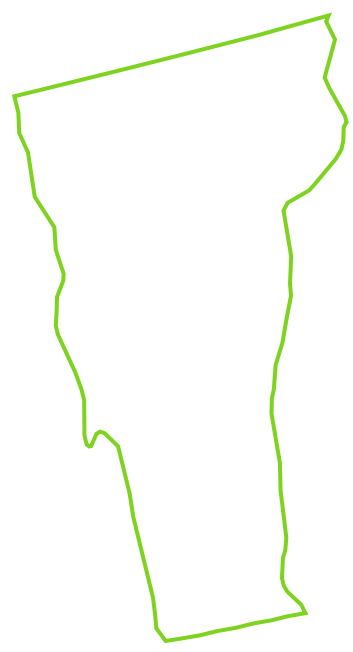
* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



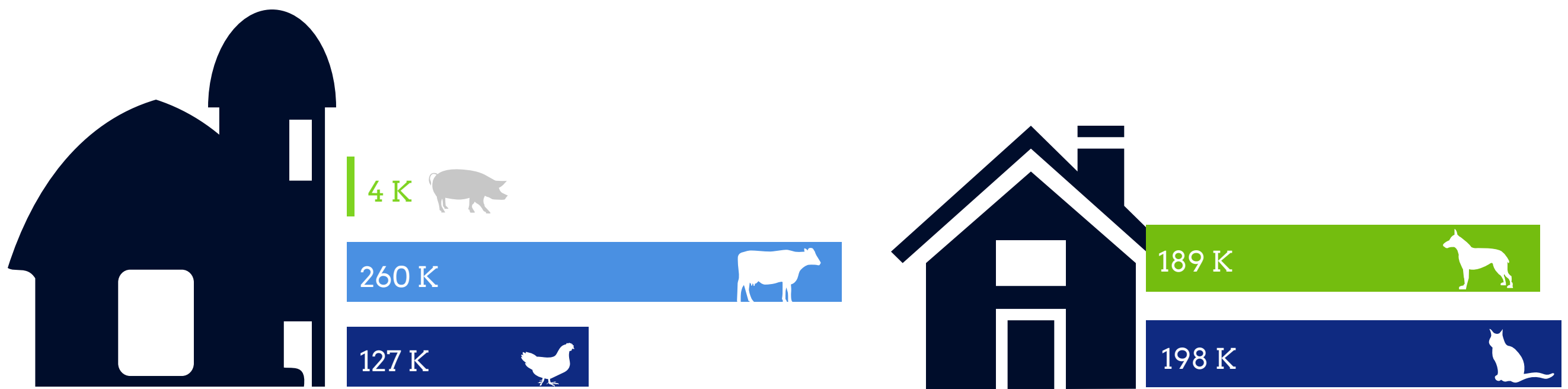
Annual Consumption (million lbs)



The Animal Health Industry's Footprint in Vermont



The animal health industry protects the health of 391 thousand food-producing and 387 thousand companion animals in the state.



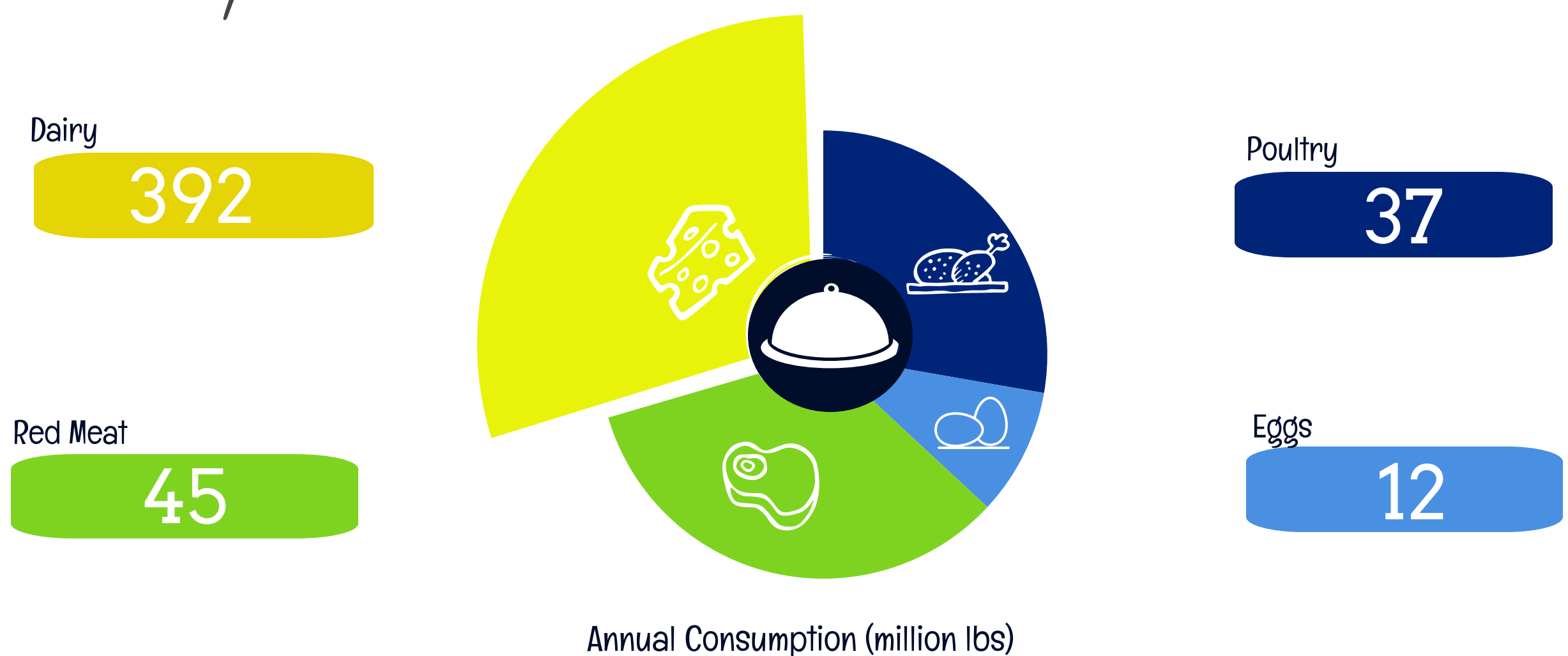
The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$131 M	\$1.3 B	\$1.6 B	\$13 M	\$3.1 B
Jobs	1,133	1,853	2,207	294	5,487
Wages	\$42 M	\$59 M	\$114 M	\$6 M	\$220 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.

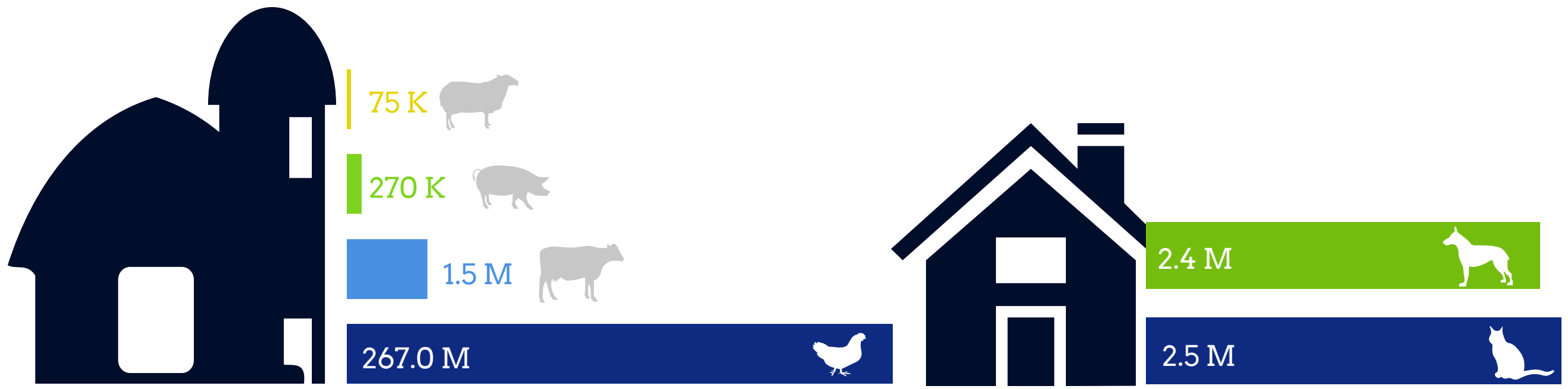




The Animal Health Industry's Footprint in Virginia



The animal health industry protects the health of nearly 269 million food-producing and 5 million companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$1.4 B	\$2.3 B	\$7.2 B	\$180 M	\$11.1 B
Jobs	12,167	3,241	15,457	3,974	34,839
Wages	\$455 M	\$109 M	\$600 M	\$79 M	\$1.2 B

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.



Annual Consumption (million lbs)




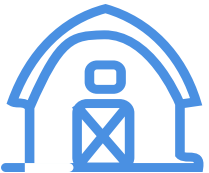

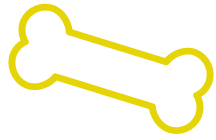
The Animal Health Industry's Footprint in Washington



The animal health industry protects the health of nearly 11 million food-producing and over 4 million companion animals in the state.



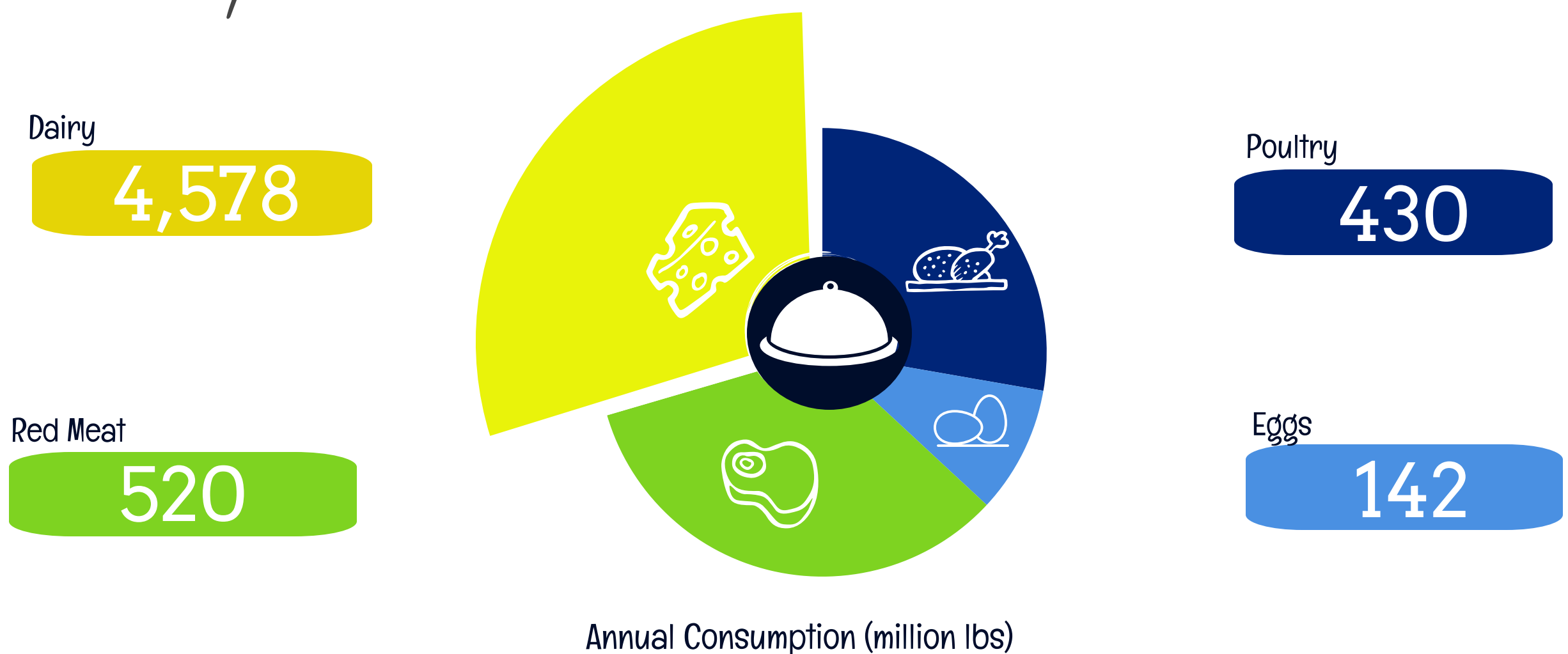
The economic impact in the state is significant.

	 Veterinary Services	 Animal Production	 Food Production	 Pet Care	Total*
Revenue	\$1.1 B	\$5.0 B	\$3.3 B	\$144 M	\$9.6 B
Jobs	9,746	6,951	6,668	3,171	26,536
Wages	\$364 M	\$239 M	\$284 M	\$66 M	\$1.0 B

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.





The Animal Health Industry's Footprint in West Virginia



The animal health industry protects the health of over 96 million food-producing and 1 million companion animals in the state.



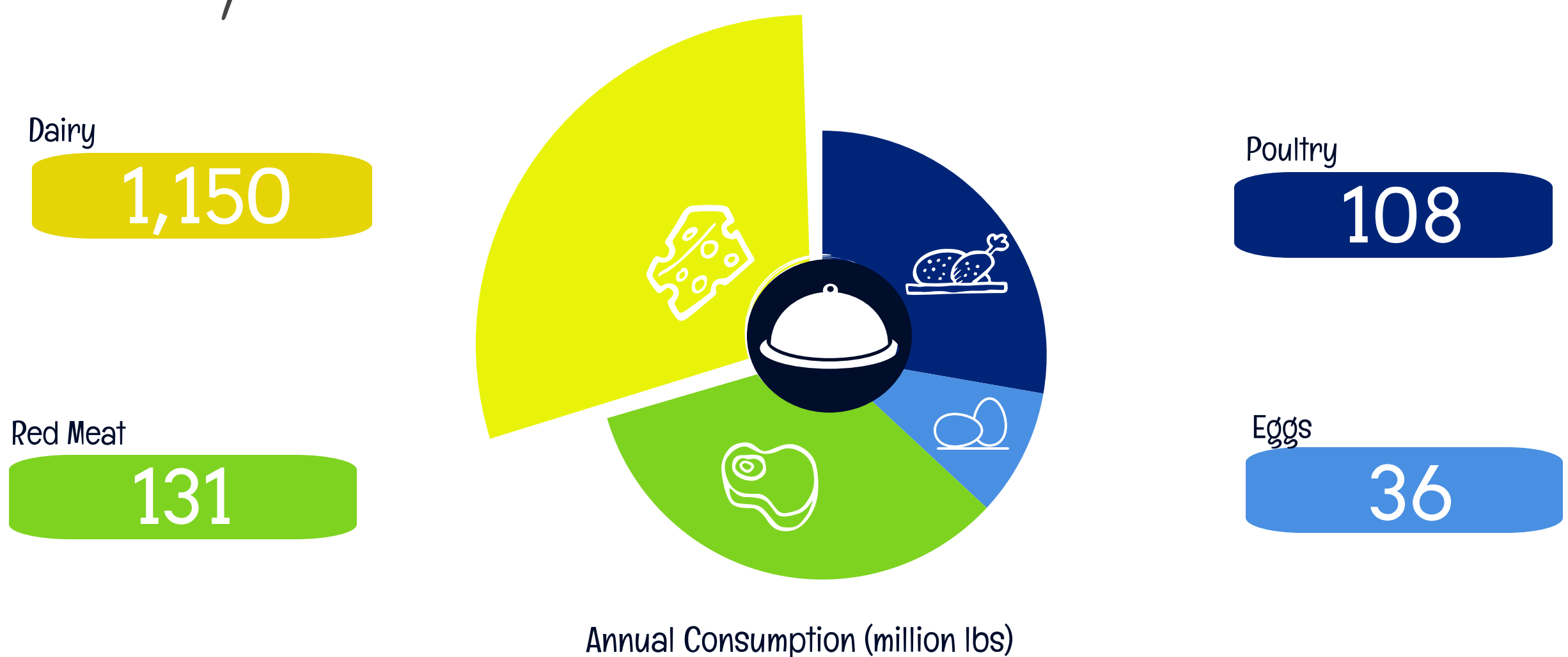
The economic impact in the state is significant.

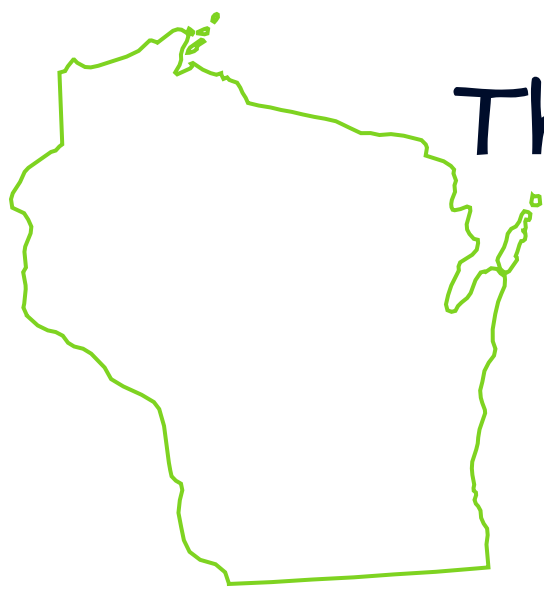
	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$202 M	\$198 M	\$905 M	\$14 M	\$1.3 B
Jobs	1,742	278	2,145	313	4,478
Wages	\$56 M	\$9 M	\$68 M	\$5 M	\$138 M

* Totals may not add due to rounding



Consumers in the state rely on dairy and meat products as part of a healthy diet.





The Animal Health Industry's Footprint in Wisconsin



The animal health industry protects the health of over 64 million food-producing and 3 million companion animals in the state.



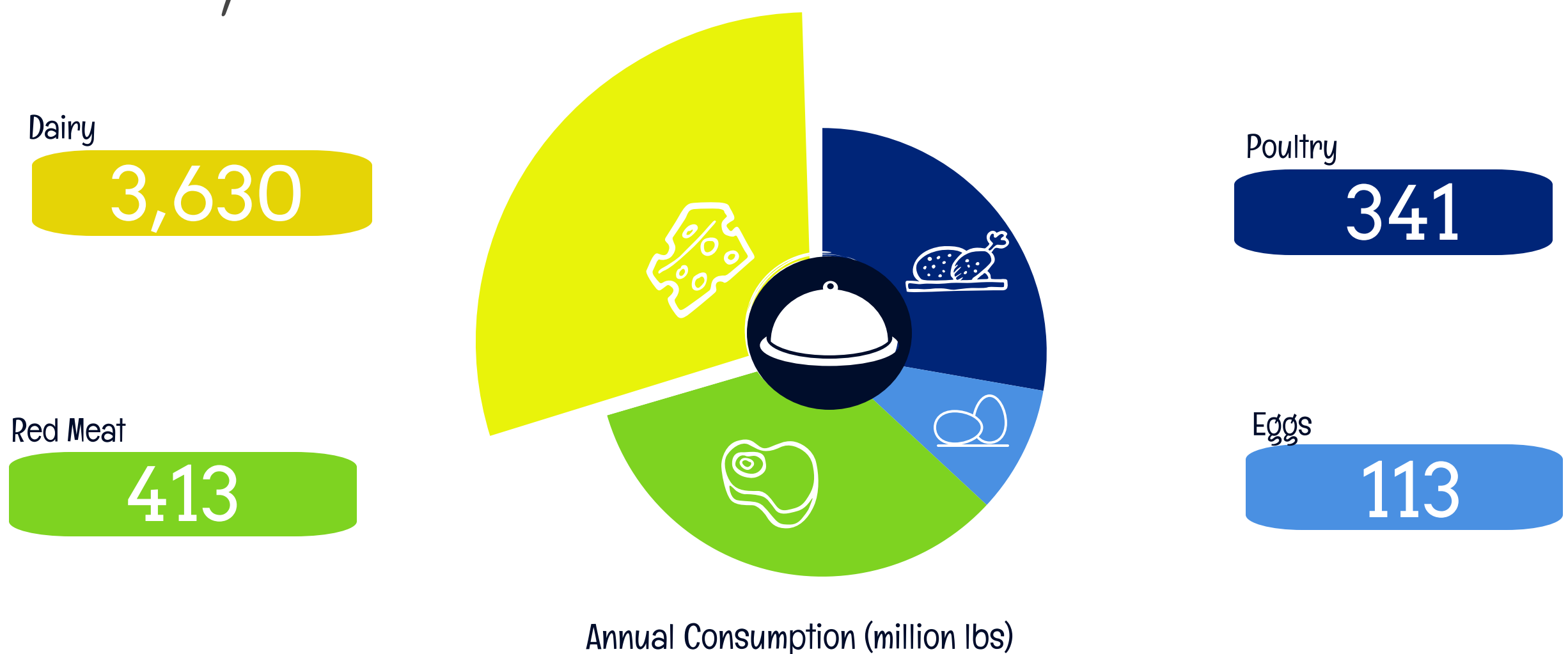
The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$848 M	\$11.8 B	\$21.3 B	\$115 M	\$34.0 B
Jobs	7,328	16,528	34,718	2,528	61,102
Wages	\$270 M	\$529 M	\$1.7 B	\$40 M	\$2.6 B

* Totals may not add due to rounding

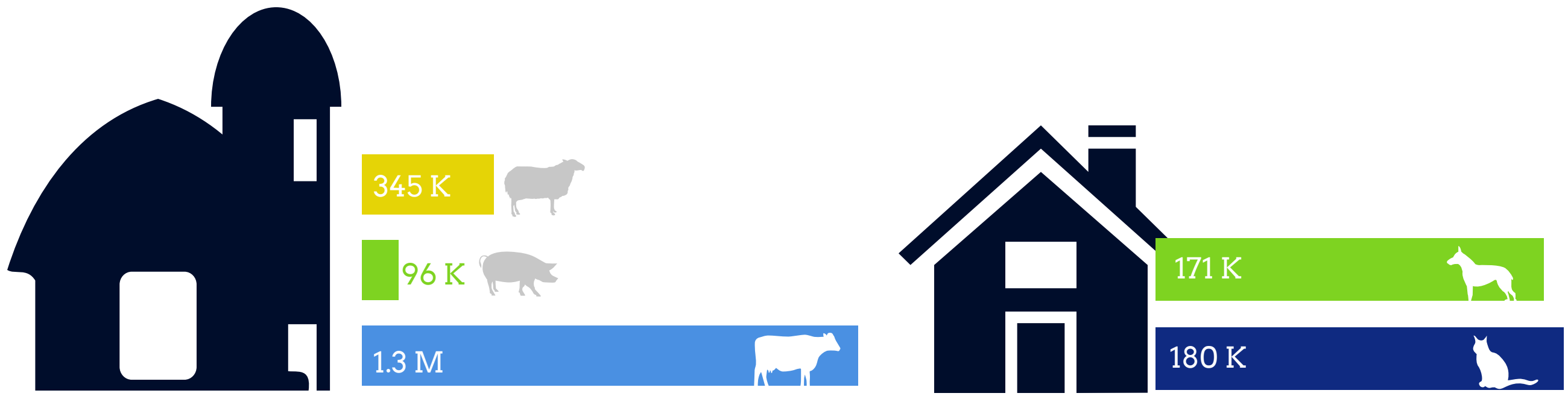


Consumers in the state rely on dairy and meat products as part of a healthy diet.



The Animal Health Industry's Footprint in Wyoming

The animal health industry protects the health of nearly 2 million food-producing and 351 thousand companion animals in the state.



The economic impact in the state is significant.

	Veterinary Services	Animal Production	Food Production	Pet Care	Total*
Revenue	\$103 M	\$1.3 B	\$69 M	\$11 M	\$1.5 B
Jobs	888	1,829	163	238	3,118
Wages	\$29 M	\$62 M	\$4 M	\$4 M	\$99 M

* Totals may not add due to rounding

Consumers in the state rely on dairy and meat products as part of a healthy diet.



Annual Consumption (million lbs)